



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**

**MINNESOTA SPORTS FACILITIES AUTHORITY  
Meeting Minutes – November 18, 2021 at 8:00 A.M.  
Mill City Museum**

1. **CALL TO ORDER**

Chair Vekich called the meeting of the Minnesota Sports Facilities Authority (“MSFA” or “Authority”) to order at 8:15 A.M.

2. **ROLL CALL**

Commissioners present: Chair Michael Vekich, Sharon Sayles Belton, Angela Burns Finney, Bill McCarthy, and Tony Sertich.

3. **APPROVAL OF MEETING MINUTES – September 23, 2021. See, Exhibit A.**

4. **BUSINESS**

**a. Report Items**

**i. Minnesota Vikings Updates**

Lester Bagley, Executive Vice President of Public Affairs of the Minnesota Vikings, provided the board with an update. Mr. Bagley stated that the Vikings have a game against the Seattle Seahawks on September 26, 2021, and they are expecting the event to be sold out. He announced that he and other Viking’s executives recently took a tour of SoFi stadium in Los Angeles and noted that although their stadium was substantially more costly, he believes that U.S. Bank Stadium is a better facility. Mr. Bagley stated that U.S. Bank Stadium is far superior, and truly the best facility in the NFL. Mr. Bagley also noted that the Vikings have also been involved in many community events including: Minnesota Viking’s Patrick Peterson’s Annual Thanksgiving Giveaway, Minnesota Viking’s and United Health Group’s

Thanksgiving meals distribution event, and the Viking's turkey giveaway event at the TCO Performance Center. Mr. Bagley stated that he is excited to partner with the MSFA and the MSHSL for the high school football championship games, as well as the Indigenous Bowl that will be held at the Stadium on December 5, 2021. Mr. Bagley expressed his appreciation for ASM Global in helping make these events possible, and noted that the Viking's are grateful for their partnership with all the stadium partners.

Commissioner Sayles Belton asked Mr. Bagley where the public could go to learn more about all their community events, and Mr. Bagley stated that there is a lot of information on the Viking's website, under their "Community" page.

## **ii. Executive Director Report**

Mr. Farstad stated that the Minnesota Vikings have recently installed a new graphic on the event level near the visiting team's locker room, showing photos of current Minnesota Viking's players and Minnesota Viking's branding. Mr. Farstad noted that every year the MSFA, Denison Parking, and ASM bring in an engineer to perform maintenance and upgrades on the Downtown East and Mills Fleet Farm Parking Ramps, and that the process has begun and is going well. Lastly, Mr. Farstad noted that stadium officials are continuously working on finding a solution to prevent bird fatalities at U.S. Bank Stadium, and announced that the MSFA recently explored a solution called "Bird Buffer"; however, after further review, the MSFA decided that Bird Buffer was ultimately not the right solution for U.S. Bank Stadium.

Commissioner McCarthy asked if the study is discontinued or paused, and Chair Vekich stated that it is currently paused, and that the MSFA will continue to do more research with the manufacture and will keep the Minnesota Audubon updated on future findings. Chair Vekich acknowledged that the 2021 migration season is nearly over, but in the meantime, the stadium will continue to follow the "Lights Out" solution at the stadium, as that has been beneficial in preventing bird casualties in the past.

Commissioner Sayles Belton noted that there were other recommendations in the Minnesota Audubon study that could be utilized, along with the "Lights Out" program, and questioned what other solutions could be implemented in conjunction with that program. Chair Vekich stated that the "Lights Out" program has been proven very effective in the past, and one of the other issues that has been brought to the MSFA's attention is the vegetation around the stadium. Chair Vekich noted that the trees and

bushes bring the birds towards to the stadium, but stated that at this time, the MSFA has no plans to cut down or remove any of the trees within the stadium's perimeter.

### **iii. Envision Community**

Freddy Toran, Co-Founder of Envision Community, shared a video of himself, Sherry Sharron, Co-Founder of Envision Community, and Dr. Bill Walsh, Research Supporter of Envision. The video gave a great overview of Envision Community, how the program has helped the homeless issues throughout the Twin Cities, and informed the board about their involvement within U.S. Bank Stadium. The video can be found on the MSFA's website at: <https://www.msfa.com/about/equity-program.php>.

Following the video, Mr. Toran stated that Envision Community was awarded \$1.2 million from the City of Minneapolis to help build homes for the homeless. The homes will be located on Penn Ave and 21st Street in Minneapolis, with construction beginning in January of 2022, and completed in June of 2022.

Commissioner Sayles Belton asked Mr. Toran about the relationship between the U.S. Bank Stadium employees and Envision Community, and inquired which services Envision Community provides to such employees. Mr. Toran stated that he interviewed many of the U.S. Bank Stadium employees, asking them about their biggest challenges while working at the stadium. Mr. Toran noted that the most common challenges stadium employees face are housing, the cost of purchasing their work uniforms, difficulty paying and finding a location to wash their uniforms, and the high price of food.

Commissioner Sayles Belton thanked Mr. Toran for all his work within the community and stated that his work is commendable.

Commissioner Sertich thanked Mr. Toran for sharing his story and for going above and beyond for the Twin Cities' community.

Commissioner McCarthy asked Mr. Toran where the public can learn more about Envision Community, and Mr. Toran stated that more information is available on their website, [www.envisioncommunity.org](http://www.envisioncommunity.org).

### **iv. MSFA Comprehensive 2020-2021 Financial Report**

Ms. Fox-Stroman, the MSFA's Director of Finance, presented the MSFA's Comprehensive 2020-2021 Financial Report to the MSFA board. See, [Exhibit B](#). Following her presentation, she thanked Sue

Arcand, Accountant at the MSFA, and Elizabeth Proeitz, Project Coordinator at the MSFA, for their assistance in the creation of the report.

Chair Vekich noted that the MSFA had yet another year of an unmodified opinion, which is a tremendous accomplishment, and thanked Ms. Fox-Stroman for her terrific work.

Commissioner Sayles Belton stated that although she is still new to the organization, she feels that Ms. Fox-Stroman's financial report was very helpful, and that she looks forward to a more robust discussion about the budget in the near future.

#### **v. Stadium Updates**

John Drum, General Manager of U.S. Bank Stadium, provided the MSFA board with a stadium update. Mr. Drum stated that although the youth football season at U.S. Bank Stadium has concluded, high school football is just beginning at the stadium, and that many teams from around the state are coming to compete for the Prep Bowl, which will take place on both the Friday and Saturday after Thanksgiving. Mr. Drum noted that U.S. Bank Stadium hosted the Rolling Stones concert on October 24, 2021, and stated they put on an incredible performance. Mr. Drum commented that this was a special concert as it was the first concert held at the stadium since the stadium was closed due to COVID-19 in 2020. Along with the Rolling Stones concert, U.S. Bank Stadium also hosted the George Strait concert, featuring Chris Stapleton, Little Big Town, and Minnesota native, Caitlyn Smith. Mr. Drum stated that U.S. Bank Stadium also hosted ABC's the Bachelorette television show, and ABC spent two days filming all around the facility. Lastly, Mr. Drum stated that the Minnesota Viking's are playing Thursday Night Football against the Steelers on December 9, 2021.

Commissioner Sayles Belton stated that it was interesting to hear Mr. Toran speak about the Envision Community program, and asked Mr. Drum about how ASM targets hard working individuals who may be part of that community, or individuals who may be in similar situations. Mr. Drum stated that if someone would like to become a part of the U.S. Bank Stadium family, ASM will give them the opportunity. He stated that ASM has a great training program that prepares each employee for their job position, and they provide them with all the tools necessary to be successful in their job role.

Mr. Farstad stated that a great example of this was at the Rolling Stones concert. He noted that there was a guest who is a Veteran and suffers from PTSD, who was having an incident during the concert. Shannon Kelly, Director of Events at ASM Global, and Ashley Nache, Account Manager for Allied Universal, brought the guest to a quiet space, and when ready, escorted him back to his seat so he could finish enjoying the concert.

Mr. Drum also stated that he values his partnership with Jen Freeman, General Manager of Aramark at U.S. Bank Stadium, and noted that the Aramark food is fantastic at all events, and that she and her team have gone above and beyond to make the building world class.

Ms. Freeman thanked Mr. Drum, ASM, the Minnesota Viking's, and the MSFA for their partnership throughout these difficult years during COVID-19. She noted that she is so grateful for their patience, support, and understanding, and that she is proud to be a partner of such a wonderful stadium. She stated that the George Strait concert has been one of Aramark's most successful events thus far, and that even with a limited staff, Aramark still did a phenomenal job. She then thanked Mr. Toran for his service to the community, and stated that she is so grateful to be able to partner with the Envision Community. Throughout their partnership, Ms. Freeman stated that she and her staff have learned compassion, guidance, and empathy, which has made her team even more successful throughout the season. Lastly, Ms. Freeman stated that Aramark is still looking to hire Non-Profit Organizations to staff the concession stands for large events and encourages everyone to spread the word about the great opportunity.

## 5. PUBLIC COMMENTS

1. Keith Olstad: Mr. Olstad addressed the MSFA board as he believes that the birds have been treated as "pests" at the stadium and stated that migratory birds are not pests. Therefore, he strongly urges the MSFA to reject the BirdBuffer technology at the stadium, which uses pesticides, and urged the MSFA to redirect the focus on retrofitting the glass, as recommended by Dr. Loss in the scientific study conducted by the MSFA and the Minnesota Vikings. Besides rejecting that the implication that migratory birds are pests, Mr. Olstad stated that he offers three specific critiques of the BirdBuffer proposal. First, the Avian Control product label states

that the product is aimed at roosting and nesting birds, and migratory birds do not congregate or roost at the stadium. Second, there is no scientific study that shows BirdBuffer technology has been successful at deterring migratory birds, and third, the application of a pesticide raises environmental concerns. He noted that 80% of the ingredients in the product are not obtainable, and without knowledge as to what is in the product, could lead to harm to the human population, as well as the ecosystem. Therefore, Mr. Olstad highly recommends that the MSFA reevaluate and revisit the study and consider using a different means of bird deterrent.

2. Ann Laughlin: Ms. Laughlin stated that she acknowledges the MSFA's efforts to resolve the issue of migratory bird collisions at the stadium, but she believes BirdBuffer's Avian Control product is not the solution. Ms. Laughlin stated that Avian Enterprises states that Avian Control has been demonstrated in numerous third-party field tests and university studies to repel nuisance birds such as starlings, blackbirds, and grackles, but the company provides no evidence of testing on or studies about the use of the product on migratory birds, such as those killed at the stadium. She noted that it also states that for BirdBuffer to be effective, the birds must be exposed to the vapor by flying through the affected area multiple times; however, the migratory birds will fly through the vapor only once as they make their way down the Mississippi flyway. Ms. Laughlin also noted that there are currently no migratory birds traveling through the area at this time, so if the MSFA would like to begin testing this technology, they would have to wait until March of 2022. Lastly Ms. Laughlin urged the MSFA to use the science-based documented glass retrofit options that have been proven to work.
3. Constance Pepin: Ms. Pepin stated that BirdBuffer is not designed to solve the problem of migrating birds hitting the glass at the Stadium but is designed to prevent birds from nesting or roosting, which migrating birds don't do. Further, Ms. Pepin stated that in addition to the product not solving the problem of bird collisions, safety and environmental concerns are further reasons that BirdBuffer is the wrong approach at the stadium, and could even expose the MSFA to liability. She noted that precautionary statements on the product label acknowledge that the pesticide methyl anthranilate is both an eye irritant and skin irritant, and some people elsewhere have complained of eye irritation after encountering the pesticide fumes from the BirdBuffer

devices. Ms. Pepin also noted that the pesticide methyl anthranilate is also known to be harmful to fish and other aquatic animals, which raises the question of whether there could be contamination of the Mississippi River via stormwater runoff. After speaking with many bird collision experts, Ms. Pepin stated that all agreed: BirdBuffer will not work but retrofitting the stadium glass will. Lastly, Ms. Pepin asked the MSFA board that they continue to research and examine the science-based products available that can enhance the aesthetics at the stadium.

6. DISCUSSION

There was no discussion.


7. ANNOUNCEMENT OF NEXT MEETING

Chair Vekich announced that the next MSFA meeting will be held on Thursday December 16, 2021, at U.S. Bank Stadium in the Medtronic Club at 8:00 A.M.

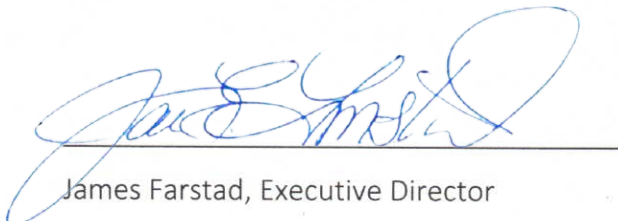
8. ADJOURNMENT

There being no further business to come before the MSFA, the meeting was adjourned at 9:30 A.M.

*Approved and adopted the 16<sup>th</sup> day of December 2021, by the Minnesota Sports Facilities Authority.*



\_\_\_\_\_  
Angela Burns Finney, Secretary/Treasurer



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James Farstad, Executive Director



MINNESOTA SPORTS FACILITIES AUTHORITY  
Meeting Minutes – September 16, 2021 at 8:00 A.M.  
U.S. Bank Stadium - Medtronic Club

1. CALL TO ORDER

Chair Vekich called the meeting of the Minnesota Sports Facilities Authority (“MSFA” or “Authority”) to order at 8:00 A.M.

2. ROLL CALL

Commissioners present: Chair Michael Vekich, Sharon Sayles Belton, Angela Burns Finney, and Bill McCarthy.

Commissioners absent: Tony Sertich

3. APPROVAL OF MEETING MINUTES – August 19, 2021. *See, Exhibit A.*

4. PRE-MEETING BUSINESS

Chair Vekich announced that Minneapolis Mayor Jacob Frey has appointed a new board member to replace Dr. Barbara Butts Williams, whose term ended in August 2021. He stated that Commissioner Butts Williams joined the newly created MSFA board in June 2012, bringing a wealth of public and private sector experience to the role. Over the years, Commissioner Butts Williams has shared her passion for education, community relations, and the promotion of diversity and inclusion efforts. Chair Vekich and the board then recognized Commissioner Butts Williams for her service and dedication to the board over the last nine years.



Chair Vekich welcomed Commissioner Sharon Sayles Belton as the newest Commissioner to the MSFA. He noted that Commissioner Sayles Belton has a deep history of public service to the City of Minneapolis, including two terms as the Mayor of Minneapolis from 1994-2001. He noted that she also has a wide array of experience in the private sector with large, complex global organizations, and stated that the MSFA is excited to welcome her to the organization.

5. **BUSINESS**

a. Action Items

**i. Approve Digital Video Recording Upgrade Project**

James Farstad, Executive Director at the Minnesota Sports Facilities Authority, stated that on August 2, 2021, the Authority published a Request for Proposal for the Digital Video Recording Upgrade Project. Due to evolving technology, U.S. Bank Stadium's current system is no longer able to receive any security updates and patches, and needs to be replaced. This technology will also be implemented in the Authority owned parking ramps, allowing all of the security cameras to run on the same platform, which will make for easier checking of video, retrieving of video, and administration of the overall system. The Authority received just one proposal from Gephart Electric Company, Inc., in the amount of \$284,880.00. See, Exhibit B.

Commissioner Sayles Belton inquired as to why only one proposal was received and questioned if this line of work is a niche, or if many companies could provide this service. Mr. Farstad stated that he was surprised the MSFA only received one proposal, as other companies are able to perform the work.

Commissioner McCarthy asked Mr. Farstad if this project falls under the ongoing Project Labor Agreement, and Mr. Farstad confirmed that it does.

Commissioner Sayles Belton moved and Commissioner McCarthy seconded the motion to approve the following recommended motion, which was unanimously adopted:

*The Minnesota Sports Facilities Authority authorizes the Chair and Executive Director to enter into a contract with Gephart Electric Company, Inc. in the amount of \$284,880.00.*

**ii. Approve 5<sup>th</sup> Amendment to the Facility Service Fee**

Mr. Farstad stated that the Authority wishes to amend the Management and Pre-Opening Services Agreement with ASM Global to increase the facility service fee, which is charged to a ticket buyer for certain events held at U.S. Bank Stadium, as well as all sports and entertainment venues across the Twin Cities and the nation. The current facility Fee is \$3.50 per ticket for Authority (non-Minnesota Vikings) events, and ASM Global is requesting this amount be increased to \$5.00 per ticket. See, Exhibit C.

During Mr. Farstad's discussion of the 5<sup>th</sup> Amendment, he noted that with the increasing labor costs and additional expenses to prepare the stadium in the COVID-19 environment, a facility fee increase would assist ASM Global in offsetting their COVID-19 related expenses and help maintain the annual revenue due to the Authority.

Commissioner Sayles Belton asked John Drum, General Manager of ASM, what precautions are being taken to protect U.S. Bank Stadium guests from COVID-19. Mr. Drum stated that the cleaning standards at this venue have increased, and that the stadium bowl and offices are sanitized more frequently. He also noted that staff must wear masks at all times during events, and hand sanitizing stations have been installed in many locations throughout the stadium. Lastly, he stated that stadium officials are continuing to monitor and follow the guidelines of the CDC and the State of Minnesota regarding the COVID-19 protocols.

Commissioner Finney moved and Commissioner McCarthy seconded the motion to approve the following recommended motion, which was unanimously adopted:

*The MSFA authorizes the Chair and Executive Director to execute the Fifth Amendment to the Management and Pre-Opening Services Agreement with ASM Global.*

### **iii. Approve Refrigeration System Repairs**

Mr. Farstad stated that the Authority signed a contract with Metropolitan Mechanical Contractors (MMC) on August 3, 2021 in the amount of \$207,905.00 for repairs to the concession rack refrigeration system at U.S. Bank Stadium. The repairs included the installation and replacement of the compressor and other materials and items in the rack system. However, on August 18, 2021, it was discovered that additional repairs were needed, including the furnishing and installation of a condenser/heat exchanger to replace the existing unit. See, Exhibit D.

Mr. Farstad then thanked Ed Kroics, Facilities Operations Manager at ASM, for all his hard work in managing this big project.

Commissioner Sayles Belton asked Mr. Farstad if the MSFA has a capital improvement plan, and Mr. Farstad stated that the MSFA is currently working on a 10 and 30-year plan.

Commissioner Sayles Belton moved and Commissioner Finney seconded the motion to approve the following recommended motion, which was unanimously adopted:

*The Minnesota Sports Facilities Authority authorizes the Chair and Executive Director to enter into a second contract revision with Metropolitan Mechanical Contractors for \$21,828.00 for a total contract amount of \$253,813.00.*

## **b. Report Items**

### **i. Stadium Updates**

John Drum, General Manager of U.S. Bank Stadium, provided the MSFA board with a stadium update. He stated that U.S. Bank Stadium recently hosted the Indianapolis Colts, and that there was a lot of energy within the building! Mr. Drum also stated that in addition to NFL games, the stadium has hosted many youth sports events, and that many kids traveling from all around the state to play at U.S. Bank Stadium. He noted that stadium officials are currently staying up to date on the guidelines of CDC, and

stated that they are highly recommending all staff get vaccinated. Although vaccinations are not a mandate, all staff are required to wear masks at all times while inside the building on event days.

Mr. Drum stated that ASM, Aramark, and our security partners hosted a job fair on September 8, 2021 at the stadium, as well as one at North Central University. He noted that the stadium partners are always looking for great people to work events, and that individuals are welcomed to apply for any open positions at [www.usbankstadium.com](http://www.usbankstadium.com). Lastly, Mr. Drum stated that Rolling Stones and George Strait tickets are on sale, and that the concerts will be held on October 24th and November 13th.

Commissioner Sayles Belton asked Mr. Drum if there are any issues on staffing due to COVID-19, and Mr. Drum stated that ASM was able to retain a large majority of their staff since the pre-COVID event in 2019, but that stadium partners are always looking for more talent. Mr. Drum noted that it has been more of a challenge recruiting individuals to work, but stated that all the stadium partners are vigorously recruiting, and have been successful in obtaining new hires.

## **ii. Minnesota Vikings Updates**

Lester Bagley, Executive Vice President of Public Affairs, provided the board with a Minnesota Vikings update. Mr. Bagley stated that the Vikings are treating their first regular home season game as an official grand re-opening of U.S. Bank Stadium. He noted that the Vikings have played two exciting road games this season, and that he is looking forward to bringing the team home. Mr. Bagley announced that the Vikings will be hosting a pre-kickoff event in the commons park outside U.S. Bank Stadium, which will feature a concert headlined by Dustin Lynch. He encouraged fans to be in their seats at 3:00 pm, as there will be a new special pregame show, including a performance from the Minnesota Viking's newest partner, the Minnesota Orchestra. Lastly, Mr. Bagley thanked the MSFA, ASM, and Aramark for a wonderful partnership, and stated that he is looking forward to another exciting Minnesota Vikings season.

## **iii. Executive Director Report**

Mr. Farstad stated that the Hennepin County Medical Center EMS team came to U.S. Bank Stadium on September 21, 2021, to train stadium staff on the topics of CPR, AEDs, and Stop the Bleed. The staff was

very impressed by the training program, and the stadium partners feel prepared and ready to help any guests who may need temporary medical assistance before an EMS is able to assist.

Mr. Farstad stated that the MSFA, in conjunction with the Minnesota Vikings, ASM Global, & Aramark, hosted a grill-out on Monday, September 13, 2021 for all stadium staff in Mystic Lake's Club Purple. He thanked John Drum, Andrew Miller, COO of the Minnesota Vikings, and Jenifer Freeman, General Manager of Aramark, for serving as the chefs for the event.

Lastly, Mr. Farstad stated that U.S. Bank Stadium and the Minnesota Vikings IT and Broadcast teams hosted a half day hybrid in-person and WebEx meeting with Cisco to explore future Smart Venue technology trends. The MSFA, along with Target Field, Target Center, Xcel Energy Center, Mall of America, Mayo Clinic, MIA, and Mystic Lake Casino all participated in the meeting.

Commissioner Sayles Belton asked Mr. Farstad what "smart venue technology" is, and Mr. Farstad stated that it is technology that is created to help enhance a guest's user experience with their technology devices at U.S. Bank Stadium better.

## 6. PUBLIC COMMENTS

1. Ann Laughlin: Ms. Laughlin stated that in 2017, the MSFA and the Minnesota Vikings engaged in a bird mortality study conducted by Dr. Scott Loss, and that the study produced similar results to the Minneapolis Audubon's study as far as bird deaths. Ms. Laughlin noted that the stadium is among one of the top bird-fatality buildings in downtown Minneapolis, and stated that it has a higher collision rate than many high-rise buildings in the United States. She noted that the MSFA board received that report, which presented several effective retrofit options, in November 2019. Ms. Laughlin stated that the Dr. Loss bird mortality study, commissioned by the MSFA, strongly recommended retrofitting the stadium glass and provided effective products that are readily available. Ms. Laughlin is requesting, now that the stadium is resuming operations after the COVID-19 pandemic, that the MSFA retrofit the glass before another migration season passes.

2. Constance Peppin: Ms. Peppin stated that based on the understated numbers of bird collisions and deaths in Dr. Scott Loss' 2019 study, the stadium is in the group of buildings that represent the upper extreme of bird collision rates in the country. She noted that the Loss study states that "While bird-building collisions are the leading cause of collision mortality, they are largely preventable", and stressed that any factors beyond the control of government or public agencies are contributing to dramatic declines in bird populations. Ms. Peppin also referenced an excerpt from Dr. Loss' report stating: "Notably, our results for U.S. Bank Stadium suggest that a major reduction in collisions can be achieved by focusing mitigation on one or more particularly problematic spans of glass." Ms. Peppin stated that at the stadium, the MSFA has the opportunity to drastically reduce bird deaths simply by retrofitting the glass, and that the project to help protect the birds is long overdue.
  
3. Stephen Greenfield: Mr. Greenfield stated that recent monitoring found numerous corpses during this migration season, and that these fatal collisions with glass could have been prevented. Mr. Greenfield noted that simple retrofit treatments, such as those described in Audubon Minnesota's report by Dr. Loss, have been proven to be effective. Mr. Greenfield stated that retrofitting the stadium glass, as many new buildings in the Twin Cities are now implementing, would drastically reduce bird fatalities, and the stadium would still be able to retain its architectural integrity. He noted that based on his experience at other sites, he believes that most visitors to the stadium would not even notice the change. Lastly, Mr. Greenfield asked the MSFA board to make changes to the stadium as soon as possible, and asked that the board continue to make the bird fatality issue a priority.

## 7. DISCUSSION

Due to the departure of Commissioner Butts Williams, the MSFA board needed to reelect a Vice-Chair. Commissioner Sertich also requested that his role as Secretary/Treasurer be transferred to another Commissioner. Therefore, Chair Vekich asked the board if they had any nominations for the Vice-Chair and the Secretary/Treasurer positions. All the Commissioners unanimously agreed that Commissioner McCarthy will serve as the Vice-Chair, and that Commissioner Finney will serve as the Secretary/Treasurer. Chair Vekich announced that these changes would go into effect in 10 business days.

9. ADJOURNMENT

There being no further business to come before the MSFA, the meeting was adjourned at 8:45 A.M.

*Approved and adopted the 18<sup>th</sup> day of November 2021, by the Minnesota Sports Facilities Authority.*



\_\_\_\_\_  
Angela Burns Finney, Secretary/Treasurer



\_\_\_\_\_  
James Farstad, Executive Director



## Exhibit B

DATE: November 18, 2021

TO: MSFA Commissioners

FROM: Mary Fox-Stroman, Director of Finance

SUBJECT: Comprehensive Annual Financial Report for the Fiscal Year Ended June 30, 2021

We are pleased to present to you our Comprehensive Annual Financial Report (Annual Report) for the fiscal year ended June 30, 2021. The Annual Report has three major sections: introductory, financial, and statistical. The financial section includes the independent auditors' report, management's discussion and analysis, the basic financial statements, and the required supplementary information. The basic financial statements include the statement of net position, statement of revenues, expenses and changes in net position, statement of cash flows, and notes to the financial statements. The Authority's financial statements include ASM Global's fifth year of operations of U.S. Bank Stadium.

CliftonLarsonAllen LLP (CLA) performed the audit and issued an unmodified audit opinion that the financial statements present fairly the financial position of the Authority as of June 30, 2021, and the changes in financial position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. CLA also issued a separate audit report titled: *Independent Auditors' Report on Internal Control over Financial Reporting and On Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards*, and they issued a governance letter. The additional report and the letter will be presented by CLA.

The Government Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the Authority for its Annual Report for the fiscal year ended June 30, 2020. This was the eighth award that the Authority has received. We believe this Annual Report meets the certificate program requirements and we submitted it to the GFOA to determine its eligibility. The award is typically received six months after submission of the financial report.

**Recommended Motion: None.**





MINNESOTA  
SPORTS FACILITIES  
AUTHORITY

COMPREHENSIVE ANNUAL  
**FINANCIAL  
REPORT**

**2021**

**FOR THE FISCAL YEAR ENDED JUNE 30, 2021**

MINNESOTA SPORTS FACILITIES AUTHORITY • MINNEAPOLIS, MINNESOTA

A COMPONENT UNIT OF THE STATE OF MINNESOTA



# MINNESOTA SPORTS FACILITIES AUTHORITY

## Summary

On behalf of State of Minnesota, MSFA oversees U.S. Bank Stadium - an iconic community and state asset designed as an epicenter of excitement, opportunity, and Minnesota pride. U.S. Bank Stadium's multi-purpose design allows for hosting local as well as major national and international events that create community, economic, fiscal, and social benefits for the region. The MSFA works closely with stadium partners and staff, the community, and event promoters and planners to ensure that everyone benefits from this award-winning facility.

Our logo is a reflection of our core values and purpose. The five colors represent our five key values of Integrity, Stewardship, Equity & Community Focus, Accountability and Innovation & Responsiveness. These core values are at the center of who we are and guide our activities and initiatives.

## Our Core Values



### Integrity

Represented with a **BLUE** flame. The color blue is associated with trust, loyalty, sincerity, wisdom, confidence, stability and intelligence, which define what integrity means to us. It is a personal commitment to hold ourselves to consistent standards. It means doing the right thing even when no one is watching. Integrity is one of the fundamental values we seek in our team members, coworkers, customers and stakeholders. It means our public conversations line up with our private conversations. It is the foundation that all of our other key values are built upon.



### Stewardship

Represented by a **GREEN** flame. The color green is associated with nature and health and represents growth, financial impact, and safety, which define what stewardship means to us. Stewardship is the careful and responsible management of the world-class state asset that has been entrusted to our care. The stadium operates in a safe, sustainable and efficient manner, is effectively maintained and marketed for maximum economic impact, and serves the community, the MN Vikings, youth athletics, our guests, and event promoters & planners. We provide fiduciary control of funds received for capital and operational purposes and warrant the procurement processes are fair, transparent, and contribute to equity goals.



### Equity and Community Focus

Represented by a **PURPLE** flame. Purple is associated with creativity, wisdom, dignity, devotion, peace, pride, and independence. These ideas are at the heart of our mission of ensuring the stadium is a cultural and a community asset. We are committed to ensuring the workforce we have is representative of the people we serve. We believe diversity drives engagement, innovation and profitability. We value dignity and inclusion for all stakeholders. We are proactive in our outreach to diverse communities and targeted businesses to promote employment and economic opportunities.



### Accountability

Represented by a **RED** flame. The color red is associated with strength, leadership, courage, assertiveness, determination, action, and the energetic and enthusiastic forward motion. It requires us to take responsibility for our actions. It ensures we acknowledge a level of ownership that includes monitoring and measuring stadium partner performance metrics, proactively answering for operating and use agreements, and personal commitments to create a culture keeping promises.



### Innovation and Responsiveness

Represented by a **GOLD** flame. Gold is associated with the color of hope, happiness, freshness, positivity, clarity, energy, optimism, enlightenment, remembrance, intellect, and joy. It defines what innovation and responsiveness mean to us. That we react quickly and positively to challenges. That we are always open to new ways of doing things. That we are catalysts who foster an open exchange of ideas. We strive to remain responsive, nimble and quickly adapt to changing conditions, events and customer interactions as they occur. We do this by adopting well-designed business processes for consistency and desired outcomes and encourage innovative problem solving as we design ideal solutions.

# COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE FISCAL YEAR ENDED JUNE 30, 2021

MINNESOTA SPORTS FACILITIES AUTHORITY • MINNEAPOLIS, MINNESOTA  
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**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**

Finance Department  
1005 4th Street South  
Minneapolis, MN 55415-1752  
[msfa.com](http://msfa.com)



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**

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**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**

# INTRODUCTORY SECTION

The Introductory Section contains the letter of transmittal, which provides an overview of the Minnesota Sports Facilities Authority's finances, economic prospects, and achievements. Also, included in this section is the list of commissioners and administrative officials, the organization chart, and the Certificate of Achievement for Excellence in Financial Reporting, awarded by the Government Finance Officers Association. It is the highest form of recognition in governmental financial reporting.



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**







October 7, 2021

To the Honorable Chairman and Commissioners of the Minnesota Sports Facilities Authority:

I am pleased to submit to you the Comprehensive Annual Financial Report (Annual Report) of the Minnesota Sports Facilities Authority (Authority) for the fiscal year ended June 30, 2021. The financial statements included in this report conform to generally accepted accounting principles as promulgated by the Governmental Accounting Standards Board (GASB). The accuracy, completeness, and presentation of the financial statements, along with the entire contents of this report, are the sole responsibility of management. To the best of my knowledge, management has been diligent in adhering to internal control guidelines to ensure the highest degree of accuracy in the data presented.

An independent audit firm, CliftonLarsonAllen, LLP performed the audit of the financial statements included in this report to determine whether the financial statements are fairly presented in all material respects. They have concluded that the financial statements present fairly, in all material respects, the financial position of the Authority as of and for the fiscal year ended June 30, 2021.

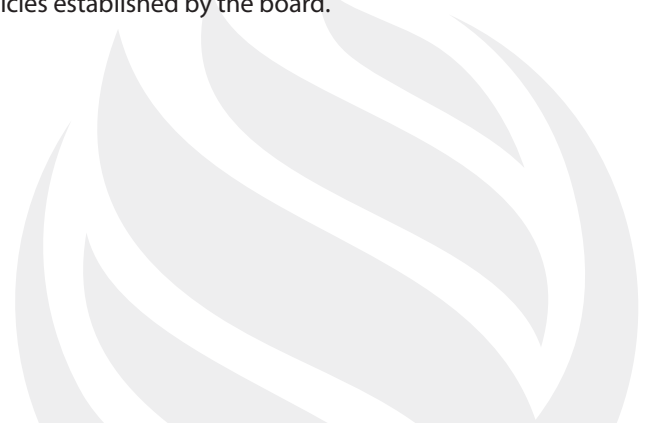
The reader is referred to Management's Discussion and Analysis (MD&A) section for additional information regarding the activities and financial position of the Authority. All necessary disclosures have been included to enable the reader to gain the maximum understanding of the Authority's financial position. The MD&A provides a narrative introduction, overview, and analysis of the basic financial statements. The MD&A complements this letter of transmittal and should be read in conjunction with it.

The following subjects are discussed in this letter:

- Profile of the Authority,
- Economic Condition and Outlook,
- Major Initiatives and Accomplishments,
- Independent Audit,
- Awards, and
- Acknowledgements.

## **PROFILE OF THE AUTHORITY**

The Authority is a public body and political subdivision of the state of Minnesota created pursuant to the Stadium Act enacted by the Minnesota legislature and approved by Governor Dayton on May 14, 2012. The Authority operates under the policy oversight of a 5-member board per Minnesota Statutes, 473J.07, Subd. 2, the governor of the state of Minnesota appoints the chair and two additional commissioners, and the mayor of the city of Minneapolis appoints two commissioners. Commissioners serve four-year terms. The Executive Director, appointed by the board, directs the daily operations of the Authority, oversees management of the stadium, and carries out the policies established by the board.





The Authority's mission is to commit to creating memorable experiences through service excellence while providing a safe world class sports and entertainment environment for all. U.S. Bank Stadium, an iconic community and state asset, was designed as an epicenter of excitement, opportunity, and Minnesota pride. Its multi-purpose design allows for hosting local as well as major national and international events that create community, economic, fiscal, and social benefits for the region. Working closely with stadium partners and staff, the community, and event promoters and planners, the Authority ensures that everyone benefits from this award-winning facility.

U.S. Bank Stadium, located in Minneapolis, Minnesota, is a magnet for entertainment as guests from the Minneapolis-St. Paul metropolitan area and throughout Minnesota have attended and/or participated in events in and around the stadium. During fiscal year 2021 U.S. Bank Stadium hosted a small number of events as compared to prior years, there were only eight Minnesota Vikings home football games, many collegiate baseball games, and six special events.

### **COVID-19**

Coronavirus Disease 2019 (COVID-19) had a significant impact on the stadium's fiscal year 2021 event business as Governor Walz's executive orders limited attendance at events to prevent and/or reduce the community spread of COVID-19. The Authority worked closely with local health officials and ASM Global, stadium operator, to carefully monitor the situation and to minimize any potential impact on stadium visitors. During this challenging time, the Authority's priority is the safety of stadium visitors and staff by maintaining open communication.

Many events that were scheduled to be hosted at the stadium in fiscal year 2021 were cancelled, postponed or rescheduled as a result of the pandemic. Event cancellation impacted stadium operations with a significant reduction in stadium operating revenues as well as stadium operating expenses. Several events were rescheduled for fiscal year 2022.

### **Diversity, Equity and Inclusion (DEI)**

The Authority took immediate action to respond to the nationwide movements on racial and social equity as it is committed to promoting fairness and justice for all employees, stadium guests, and the community. Initiatives to expand the Capital and Operational Equity Plans were undertaken with the goal to create an inclusive and equitable environment for all stadium staff and visitors. A DEI consultant was hired to lead the implementation to realize targeted diversity, equity and inclusion goals, monitor plan implementation, lead the outreach strategy to promote employment and economic opportunities for diverse communities and targeted businesses.

## **ECONOMIC CONDITION AND OUTLOOK**

### **Local Economy**

Economic growth in Minnesota is affected by population growth, employment growth, consumer purchases, property rights, and household finances. Employment opportunities and property rights are the foundation for a market-based economy. These indicators are important for the sports and entertainment industry as they influence stadium event attendance, ticket revenues, food and beverage revenues, and event space rental revenues.

The seven-county metropolitan area gained 314,000 residents in the last ten years bringing the area's total population to 3.16 million in 2020 per the U.S. census. Growth occurred in both urban and suburban cities and as more people moved to the region racial diversity changed and grew. In 2020 the percentage of residents who identified as Black, Indigenous or People of Color is estimated to be 31 percent which is a 7 percent increase from 2010.



Minnesota's economy is recovering from the COVID-19 pandemic as it accelerated during the first and second quarters of 2021 and is expected to remain strong throughout 2021. Forecasted job growth through the first quarter of 2022 will boost the employment base to roughly 98 percent of the pre-pandemic level and by March 2022 about 85 percent of jobs lost during the pandemic recession will have been recovered. Minnesota's short-term jobs forecast predicts that the state will add 138,000 jobs by the end of the first quarter of 2022 which is an increase of 5 percent over the prior year.

Job growth is expected to be stronger in industries that were hit hardest by the pandemic. The arts, entertainment, and recreation industry is expected to add 8,600 jobs. Industries that had face-to-face interaction with customers were the most disrupted by the pandemic and these industries are expected to bounce back as a larger percentage of Minnesotans are vaccinated and spending on travel, tourism, recreation, and sporting events picks up.

Housing construction paused briefly in 2020 due to the pandemic and then it bounced back as the number of units added to the seven-county metropolitan regional area's housing stock was on par with recent years. Multifamily units were the predominate housing type, and fewer age-restricted units were added in 2020. The number of new single family housing units is trending upward.

The Bureau of Labor Statistics reported that the Real GDP for All Industry Total in Minnesota decreased 3.7 percent from July 2020 to July 2021. The Consumer Price Index (CPI) for All Urban Consumers in the Minneapolis-St. Paul-Bloomington metropolitan area increased 6.5 percent from July 2020 to July 2021 as reported by the U.S. Bureau of Labor Statistics. The CPI is a measure of the average change in prices over time in a fixed market basket of goods and services.

## **MAJOR INITIATIVES AND ACCOMPLISHMENTS**

### **Stadium Operator**

ASM Global, stadium operator, is responsible for marketing and sales, event services, stadium security, management, and operations at U.S. Bank Stadium. The stadium's financial operations are included in the Authority's financial statements. Following are highlights of the 2020-2021 stadium events:

### **Minnesota Vikings Home Football Games and Other Events**

Events returned to the stadium on September 13, 2020 when the Minnesota Vikings hosted the Green Bay Packers for their first regular season home football game at U.S. Bank Stadium albeit to a stadium without fans. Stadium attendance was limited due to Governor Walz's executive order that limited attendance for indoor public gatherings to 250 people due to the COVID-19 pandemic. Although fans were not in attendance for these games, their enthusiasm and energy filled the stadium as fans purchased cardboard cutouts of themselves to place in the seats and fill the seating sections around the end zones in the lower bowl. The cutouts made the stadium look full for the television audience and fans were excited to see their cutout on live television. Seven additional 2020 regular season home games were played in U.S. Bank Stadium.

Other events returned in spring 2021 as 84 collegiate baseball games were played in the stadium and six special events were hosted in the stadium.

### **Future Events**

Stadium event planning for fiscal year 2022 is underway and the schedule includes two concerts, two Monster Jam events, one Monster Energy Supercross event, ten Minnesota Vikings home football games, several special events, and many tours.



### **Stadium Concessionaire**

Aramark Sports and Entertainment Services, LLC (Aramark) the stadium's food and beverage service, premium catering service, and concession services provider reported net revenues of \$289,044 for its fifth year of operations at U.S. Bank Stadium. Aramark paid commissions on certain food and beverage sales to the Minnesota Vikings for their events and the Authority reported food and beverage commission revenues of \$25,721 for the fifth year of operations for Authority events. The Authority also reported capital contributions of \$4,942 from Aramark, which is 2.5 percent of commissionable gross food and beverage sales, for deposit into the Authority's concession capital reserve account.

### **Capital Improvements**

The following capital and concession capital improvements were made to U.S. Bank Stadium during the fiscal year:

- Costs to modify the artificial playing surface \$167,333
- Purchase of technology equipment \$38,558
- Purchase of concession equipment \$740,002
- Purchase of stadium field, cleaning, and security equipment \$73,408

### **Downtown East Parking Garage and Mills Fleet Farm Parking Garage**

The Authority owns the Downtown East Parking Garage which has 455 parking spaces and is located beneath the stadium plaza on a site adjacent to the stadium. The Authority also owns the six-level Mills Fleet Farm Parking Garage which has 1,610 parking spaces and is connected via the stadium skyway to U.S. Bank Stadium. Beginning on December 31, 2015 Ryan Companies assumed operational responsibility for the ramps. Ryan Companies hired a parking management company, Denison Parking, Inc., to operate both parking facilities. All parking revenues belong to Ryan Companies during their management period and they are responsible for all parking expenses.

### **INDEPENDENT AUDIT**

The Authority's financial statements have been audited as required by state statute and received an unmodified opinion by the independent accounting firm of CliftonLarsonAllen LLP (CLA). Minnesota Statutes 473J.07, subd.7, requires the Minnesota Office of the Legislative Auditor (Legislative Auditor) conduct an annual audit of the financial statements of the Authority. The Legislative Auditor delegated this responsibility for the current audit to CLA. In addition to meeting the requirements of the state statutes, the audit was designed to meet the requirements of the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. The report of the independent auditors on the basic financial statements can be found in the financial section of this annual report.

### **AWARDS**

#### ***Certificate of Achievement for Excellence in Financial Reporting***

The Government Finance Officers Association of the United States and Canada (GFOA) awarded the Authority with the Certificate of Achievement for Excellence in Financial Reporting to the Authority for its Annual Report for the fiscal year ended June 30, 2020. This was the eighth year that the Authority received this prestigious award. In order to be awarded a Certificate of Achievement, a governmental unit must publish an easily readable and efficiently organized comprehensive annual financial report, the contents of which conform to program standards. This report must satisfy both generally accepted accounting principles and applicable legal requirements. The Certificate of Achievement is a prestigious national award which recognizes conformance with the highest standards for preparation of state and local government financial



reports. The Certificate of Achievement is valid for a period of one year only. Management believes that the current Annual Report meets the Certificate of Achievement Program's requirements, and it will be submitted to the GFOA to determine its eligibility for another certificate.

**ACKNOWLEDGEMENTS**

I express my sincere appreciation to Suzanne Arcand and Elizabeth Proeitz who contributed to this report. They have my sincere appreciation for the contributions they made in the preparation of this report. Appreciation is also expressed to the Commissioners for their cooperation and outstanding assistance in matters pertaining to the financial affairs of the Authority.

Respectfully submitted,

A handwritten signature in black ink that reads "Mary Fox-Stroman".

Mary Fox-Stroman, CPA  
Director of Finance



Government Finance Officers Association

Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting

Presented to

**Minnesota Sports Facilities Authority**

For its Comprehensive Annual  
Financial Report  
For the Fiscal Year Ended

June 30, 2020

*Christopher P. Morill*

Executive Director/CEO

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## COMMISSIONERS and ADMINISTRATIVE OFFICIALS

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As of June 30, 2021



**COMMISSIONERS (left to right)**

TONY SERTICH • ANGELA BURNS FINNEY • MIKE VEKICH  
BARBARA BUTTS WILLIAMS • BILL MCCARTHY

<b>COMMISSIONERS</b>	<b>TERM OF OFFICE</b>	
	<b>Appointed</b>	<b>End of Term</b>
MICHAEL VEKICH, <i>Chair</i>	July 2017	January 2023
BARBARA BUTTS WILLIAMS, <i>Vice Chair</i>	June 2012	December 2019 <sup>1</sup>
TONY SERTICH, <i>Secretary &amp; Treasurer</i>	August 2015	December 2023
BILL MCCARTHY	June 2012	December 2020 <sup>2</sup>
ANGELA BURNS FINNEY	September 2019	January 2023

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**KEY ADMINISTRATIVE STAFF**

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**Executive Director**  
JAMES FARSTAD

**Director of Finance**  
MARY FOX-STROMAN, CPA

1 Ms. Butts Williams continued in her position until September 23, 2021 when Sharon Sayles Belton was appointed.

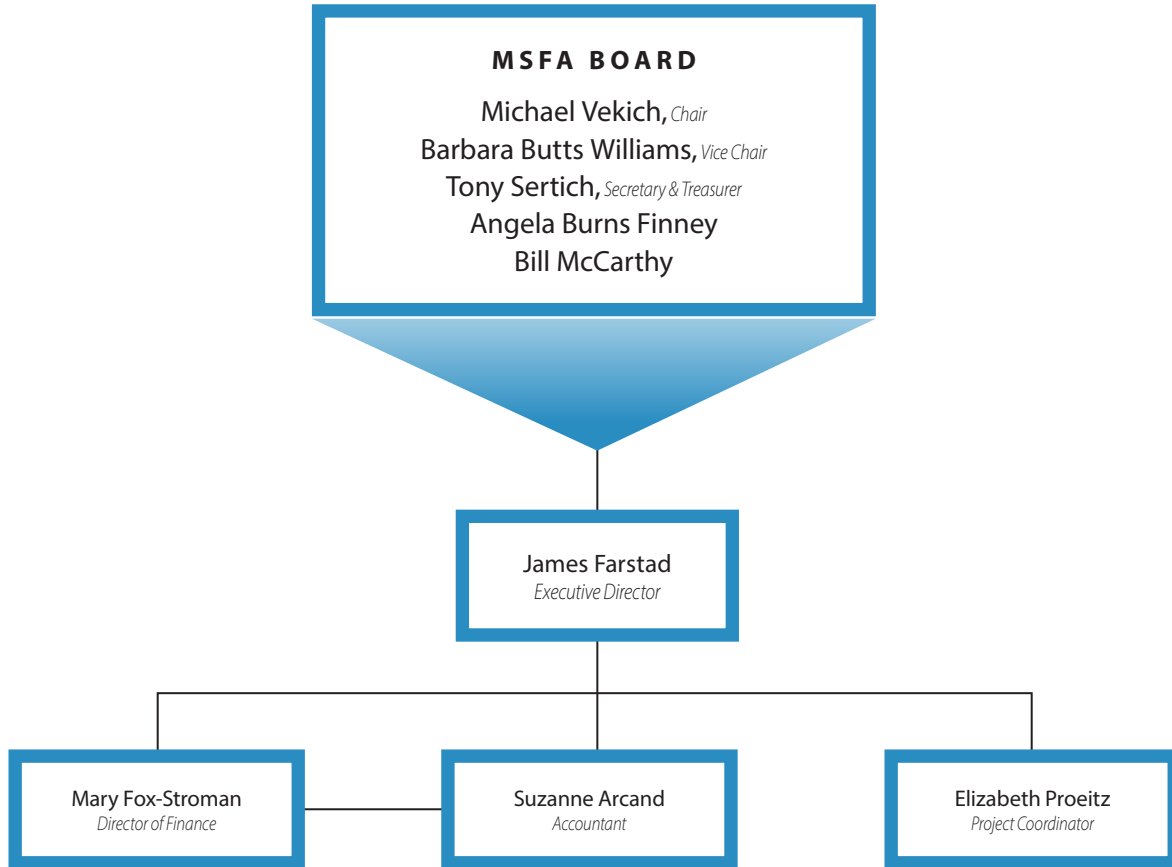
2 Mr. McCarthy continues in his position until a appointment is made.

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## ORGANIZATION CHART

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AS OF JUNE 30, 2021





# FINANCIAL SECTION

The Financial Section includes the independent auditors' report, management's discussion and analysis, and the basic financial statements including the notes to the financial statements, and required supplementary information.



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**





## INDEPENDENT AUDITORS' REPORT

Board of Commissioners  
Minnesota Sports Facilities Authority  
Minneapolis, Minnesota

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Minnesota Sports Facilities Authority, a component unit of the state of Minnesota, as of and for the year ended June 30, 2021, and the related notes to the financial statements, which collectively comprise the Minnesota Sports Facilities Authority's basic financial statements as listed in the table of contents.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Minnesota Sports Facilities Authority as of June 30, 2021, and the changes in financial position and cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, the schedule of the Authority's share of the net pension liability – State Employees Retirement Fund, and the schedule of the Authority's contributions – State Employees Retirement Fund, as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance

*Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Minnesota Sports Facilities Authority's basic financial statements. The introductory and statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements. The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 7, 2021, on our consideration of the Minnesota Sports Facilities Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Minnesota Sports Facilities Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Minnesota Sports Facilities Authority's internal control over financial reporting and compliance.



**CliftonLarsonAllen LLP**

Minneapolis, Minnesota  
October 7, 2021

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

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This section of the Minnesota Sports Facilities Authority (Authority) Comprehensive Annual Financial Report (Annual Report) presents a narrative overview and analysis of the Authority's financial performance for the fiscal year ended June 30, 2021. The intent of this discussion and analysis is to look at the Authority's financial performance as a whole. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in the Letter of Transmittal, located in the Introductory Section of the Annual Report.

### Financial Highlights

The basic financial statements report information about the Authority using the economic resources measurement focus and accrual basis of accounting. Key financial highlights for the Authority's fiscal year ended June 30, 2021 are as follows:

- Overall, the Authority's net position decreased \$52,822,035, from \$980,552,135 as of June 30, 2020 to \$927,730,100 as of June 30, 2021.
- Operating expenses of \$69,242,474 exceeded operating revenues of \$21,253,207 resulting in an operating loss of \$47,989,267 for the fiscal year ended June 30, 2021. The loss is primarily due to depreciation expense of \$50,751,793 which was the largest operating expense.
- The net increase in capital assets was \$924,099 as of June 30, 2021. Equipment additions included concession equipment assets of \$740,002, furniture, fixtures, and equipment assets of \$240,741, and technology equipment assets of \$38,558. Construction in progress was completed and concession equipment of \$37,522 was disposed.

### Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The financial section of this report consists of:

- (1) Independent Auditors' Report
- (2) Management's Discussion and Analysis (presented here)
- (3) Basic (Enterprise fund) Financial Statements:
  - a. Statement of net position
  - b. Statement of revenues, expenses, and changes in net position
  - c. Statement of cash flows
- (4) Notes to the Financial Statements

This report also includes other required supplementary information in addition to the basic financial statements.

The Authority uses fund accounting to ensure and demonstrate compliance with finance related legal requirements. The Authority maintains one proprietary fund, an enterprise fund. The enterprise fund financial statements report information about the Authority using accounting methods similar to those used by private-sector businesses in which costs are recovered primarily through user charges. Enterprise fund financial statements provide both short-term and long-term financial information about the Authority's overall financial status. The statements present information on the Authority's assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position and show how net position has changed during the year. These financial statements and explanatory notes are prepared in conformance with generally accepted governmental accounting principles and are reported using the accrual basis of accounting.

**Statement of net position**

The statement of net position presents information on the financial resources and obligations of the Authority on June 30, 2021. The difference between the sum of total assets and deferred outflows of resources and the sum of total liabilities and deferred inflows of resources is net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial health of the Authority is improving or deteriorating.

**Statement of revenues, expenses and changes in net position**

The statement of revenues, expenses and changes in net position presents information showing how the Authority's net position changed during the fiscal year ended June 30, 2021. All of the fiscal year's revenues and expenses are accounted for in this statement, regardless of when cash is received or paid.

**Statement of cash flows**

The statement of cash flows reports cash and cash equivalent activities for the fiscal year ended June 30, 2021 as a result of operating, noncapital financing, capital, and investing activities.

**Notes to the financial statements**

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the enterprise fund financial statements.

**Required supplementary information**

The required supplementary information consists of two schedules, Schedule of the Authority's Share of Net Pension Liability State Employees Retirement Fund and Schedule of Authority's Contributions State Employees Retirement Fund.

**Financial Analysis**  
**Statement of Net Position**

Following is a table that presents the Authority's Statement of Net Position as of June 30, 2021 and 2020.

**Statement of Net Position at June 30, 2021 and 2020**

	<u>June 30, 2021</u>	<u>June 30, 2020</u>	<u>Increase/ (decrease)</u>
<b>ASSETS:</b>			
Current and other assets	\$45,439,221	\$45,619,788	(\$180,567)
Capital assets (net of accumulated depreciation)	904,052,091	953,867,695	(49,815,604)
Noncurrent assets	<u>15,762,711</u>	<u>22,449,782</u>	<u>(6,687,071)</u>
<b>Total assets</b>	<b><u>965,254,023</u></b>	<b><u>1,021,937,265</u></b>	<b><u>(56,683,242)</u></b>
<b>DEFERRED OUTFLOWS OF RESOURCES:</b>			
Deferred outflows of resources related to pensions	<u>131,670</u>	<u>476,907</u>	<u>(345,237)</u>
<b>LIABILITIES:</b>			
Current liabilities	31,549,061	33,993,347	(2,444,286)
Noncurrent liabilities	<u>5,497,825</u>	<u>6,826,456</u>	<u>(1,328,631)</u>
<b>Total liabilities</b>	<b><u>37,046,886</u></b>	<b><u>40,819,803</u></b>	<b><u>(3,772,917)</u></b>
<b>DEFERRED INFLOWS OF RESOURCES:</b>			
Deferred inflows of resources related to pensions	<u>608,707</u>	<u>1,042,234</u>	<u>(433,527)</u>
<b>NET POSITION:</b>			
Investment in capital assets	904,052,091	953,867,695	(49,815,604)
Restricted for capital projects	19,447,786	21,845,565	(2,397,779)
Unrestricted	<u>4,230,223</u>	<u>4,838,875</u>	<u>(608,652)</u>
<b>Total net position</b>	<b><u>\$927,730,100</u></b>	<b><u>\$980,552,135</u></b>	<b><u>(\$52,822,035)</u></b>

Net position decreased \$52,822,035 (5 percent) to \$927,730,100 as of June 30, 2021. The three components of net position are: investment in capital assets, restricted for capital projects, and unrestricted. The largest portion of the Authority's net position (97 percent) as of June 30, 2021 reflects its investment in capital assets of \$904,052,091. These assets are comprised of land, buildings, building equipment, land improvements, and equipment of U.S. Bank Stadium, Mills Fleet Farm Parking Garage, and the Downtown East Parking Garage. Accordingly, these assets are not available for future spending. Restricted net position as of June 30, 2021 was \$19,447,786 and this represents resources that are restricted for future capital purchases. Unrestricted net position as of June 30, 2021 was \$4,230,223. These resources are available and may be used to meet the Authority's ongoing and future obligations.

## Summary of Changes in Net Position

The following table summarizes the changes in net position for the fiscal year ended June 30, 2021 and 2020.

### Summary of Changes in Net Position

	<u>June 30, 2021</u>	<u>June 30, 2020</u>	<u>Increase/ (decrease)</u>
Operating revenues	\$21,253,207	\$32,072,837	(\$10,819,630)
Operating expenses	<u>(69,242,474)</u>	<u>(79,979,931)</u>	<u>10,737,457</u>
<b>Total operating income or (loss)</b>	<b><u>(47,989,267)</u></b>	<b><u>(47,907,094)</u></b>	<b><u>(82,173)</u></b>
Nonoperating revenues (expenses):			
Nonoperating revenues	21,464	11,328,113	(11,306,649)
Nonoperating expenses	<u>(9,426,254)</u>	<u>(19,380,547)</u>	<u>9,954,293</u>
Total nonoperating revenues (expenses)	(9,404,790)	(8,052,434)	(1,352,356)
<b>(Loss) before capital contributions</b>	<b><u>(57,394,057)</u></b>	<b><u>(55,959,528)</u></b>	<b><u>(1,434,529)</u></b>
Capital contributions	4,572,022	28,765,457	(24,193,435)
<b>Changes in net position</b>	<b><u>(52,822,035)</u></b>	<b><u>(27,194,071)</u></b>	<b><u>(25,627,964)</u></b>
Total net position-beginning of year	<u>980,552,135</u>	<u>1,007,746,206</u>	<u>(27,194,071)</u>
<b>Total net position-end of year</b>	<b><u>\$927,730,100</u></b>	<b><u>\$980,552,135</u></b>	<b><u>(\$52,822,035)</u></b>

Operating revenues include operating payments from the state of Minnesota and Minnesota Vikings, stadium operating revenues, and other revenues. In fiscal year 2021 operating revenues decreased by \$10,819,630 (34 percent) when compared to the prior fiscal year and the changes include the following:

- Stadium operating revenues decreased \$11,331,217 (80 percent) from the prior fiscal year primarily due to COVID-19 event restrictions. In fiscal year 2021 a limited number of events were hosted at U.S. Bank Stadium resulting in the following revenue reductions: service revenues decreased by \$7,072,360, commissions received from food and beverage sales and merchandise sales and suite ticket sales decreased by \$1,810,058, rent decreased by \$1,803,310, ticket rebates and facility fees decreased by \$729,182. There was a small increase in other revenues of \$83,693.
- Operating payments from the state of Minnesota and Minnesota Vikings increased by \$277,367 (2 percent) from the prior fiscal year due to the Minnesota Vikings' contractually required payment increase and the state of Minnesota's annual adjustment factor.
- Other revenues increased \$234,220 from the prior year.



Operating expenses include personal services, professional services, supplies, repairs, and maintenance, rent, other expenses, stadium operating expenses, and depreciation. For fiscal year 2021 operating expenses totaled \$69,242,474 which is a decrease of \$10,737,457 (13 percent) when compared to fiscal year 2020. This decrease is primarily due to a decrease in stadium operating expenses of \$10,738,003 (43 percent) from the prior fiscal year. This decrease is associated with costs savings and reductions due to the limited number of events that were hosted in the stadium in fiscal year 2021.

Other changes in fiscal year 2021 include the following:

- Nonoperating revenues decreased by \$11,306,649 primarily due to the recognition of the construction closeout contribution in fiscal year 2020.
- Nonoperating expenses decreased by \$9,954,293 primarily due to a larger percentage of work was completed on the exterior repair project in fiscal year 2020 than 2021.
- Capital contributions decreased by \$24,193,435 due to the recognition of the contribution from the settlement agreement in fiscal year 2020.

### Capital Assets

The following table compares the Authority's capital assets as of June 30, 2021 and 2020 net of accumulated depreciation:

	<b>Capital Assets</b>		
	<b><u>June 30, 2021</u></b>	<b><u>June 30, 2020</u></b>	<b><u>Increase/ (decrease)</u></b>
<b>CAPITAL ASSETS: (net of depreciation):</b>			
Non-depreciable-			
Land	\$31,983,174	\$31,983,174	-
Construction in progress	-	57,680	(\$57,680)
<b>Depreciable-</b>			
Buildings	716,216,959	744,895,511	(28,678,552)
Building equipment	65,087,936	72,143,309	(7,055,373)
Land improvements	24,732,751	26,366,462	(1,633,711)
Equipment	<u>66,031,271</u>	<u>78,421,559</u>	<u>(12,390,288)</u>
<b>Total capital assets</b>	<b><u>\$904,052,091</u></b>	<b><u>\$953,867,695</u></b>	<b><u>(\$49,815,604)</u></b>

The Authority's investment in capital assets as of June 30, 2021 was \$904,052,091 (net of accumulated depreciation) and consists of land, buildings, building equipment, land improvements, and equipment of U.S. Bank Stadium, Mills Fleet Farm Parking Garage, and Downtown East Parking Garage. Total capital assets decreased \$49,815,604 from the prior year. This decrease is primarily due to depreciation expense of \$50,751,793.

Additional information on the Authority's capital assets can be found in the notes to the financial statements, see note I.C.5 and note II.C.

## **Next Year's Budget**

An annual operating budget is adopted on a basis consistent with generally accepted accounting principles. Discussion and preparation of the fiscal year 2021-2022 annual operating and capital budgets began in the spring 2021. The Authority then approved and adopted the 2021-2022 operating and capital budgets in June 2021. This budget process will be followed for adoption of the 2022-2023 budget. Per Minnesota Statutes 3.8842, the Legislative Commission on Minnesota Sports Facilities (Legislative Commission) is required to oversee the Authority's operating and capital budgets. An annual report is presented to the Legislative Commission. Staff presents quarterly budget reports to the Authority board.

The Authority's adopted 2021-2022 operating budget includes operating revenues of \$30,990,520 which includes: stadium operating payments from the state of Minnesota of \$6,608,293 and the Minnesota Vikings of \$9,853,830 for a combined total of \$16,462,123, stadium operating revenues of \$14,464,197, and miscellaneous revenues of \$64,200. Also included in this budget are operating expenses of \$28,788,501 which includes stadium operating expenses of \$25,074,794, professional services of \$1,151,020, rent of \$957,507, personal services of \$739,108, supplies and network support of \$112,405, insurance of \$301,837, and other expenses of \$451,830.

Operating revenues of \$30,990,520 are budgeted to exceed operating expenses of \$28,788,501 by \$2,202,019, investment earnings of \$12,000 are included in the budget as nonoperating revenues, and net income before transfers is budgeted to be \$2,214,019.

In addition to the 2021-2022 operating budget, the capital and concession capital budgets include capital expenses of \$5,850,023 and concession capital expenses of \$175,363. These expenses will be funded by capital revenues of \$7,016,681, concession capital revenues of \$600,000, and the capital reserve and concession capital reserve.

The Authority considered the following factors when setting the 2021-2022 budget and fees that will be charged for use of U.S. Bank Stadium:

- COVID-19 impact on stadium events
- Stadium event schedule
- Number and type of stadium events
- Stadium event attendance
- Stadium rental pricing
- Product pricing

## **Requests for Information**

This financial report is designed to provide a general overview of the Authority's finances for all those with an interest in its financial position and to demonstrate the Authority's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Director of Finance, Minnesota Sports Facilities Authority, 1005 Fourth Street South, Minneapolis, Minnesota 55415. This report may also be found on the Authority's website at [www.msfa.com](http://www.msfa.com).

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**STATEMENT OF NET POSITION**  
**June 30, 2021**

**ASSETS**

Current assets:	
Cash and cash equivalents	\$34,714,384
Restricted cash and cash equivalents	369,154
Receivables:	
Accounts and other receivables	9,468,972
Prepaid items	886,711
Total current assets	<u>45,439,221</u>
Noncurrent assets:	
Restricted cash and cash equivalents	<u>14,439,407</u>
Capital assets:	
Non-depreciable:	
Land	31,983,174
Depreciable:	
Buildings	860,270,853
Building equipment	100,049,123
Land improvements	32,916,971
Equipment	131,012,483
Accumulated depreciation	<u>(252,180,513)</u>
Total capital assets (net of accumulated depreciation)	<u>904,052,091</u>
Prepaid project insurance	<u>1,323,304</u>
Total noncurrent assets	<u>919,814,802</u>
Total assets	<u>965,254,023</u>

**DEFERRED OUTFLOWS OF RESOURCES**

Deferred outflows of resources related to pensions	<u>131,670</u>
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**LIABILITIES**

Current liabilities:	
Salaries and compensated absences payable	239,970
Accounts and other payables	1,851,991
Construction retainage payable	1,058,281
Advanced ticket sales and deposits	25,261,478
Restricted stadium builders licenses liability	128,303
Unearned revenue	<u>3,009,038</u>
Total current liabilities	<u>31,549,061</u>
Noncurrent liabilities:	
Compensated absences payable	108,931
Net pension liability	159,380
Unearned revenue	<u>5,229,514</u>
Total liabilities	<u>37,046,886</u>

**DEFERRED INFLOWS OF RESOURCES**

Deferred inflows of resources related to pensions	<u>608,707</u>
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**NET POSITION**

Investment in capital assets	904,052,091
Restricted for capital projects	19,447,786
Unrestricted	<u>4,230,223</u>
Total net position	<u>\$927,730,100</u>

The notes to the financial statements are an integral part of this statement.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**For the Fiscal Year Ended June 30, 2021**

Operating revenues:	
Operating payments from state of Minnesota and Minnesota Vikings	\$16,185,325
Stadium operating revenues	2,811,521
Other revenues	2,256,361
	<hr/>
Total operating revenues	21,253,207
	<hr/>
Operating expenses:	
Personal services	604,003
Professional services	1,450,545
Supplies, repairs and maintenance	1,191,647
Rent	286,957
Other expenses	588,778
Stadium operating expenses	14,368,751
Depreciation	50,751,793
	<hr/>
Total operating expenses	69,242,474
	<hr/>
Total operating (loss)	(47,989,267)
	<hr/>
Nonoperating revenues (expenses):	
Investment earnings	8,801
Other nonoperating revenues	12,663
Stadium project expenses	(9,043,558)
Stadium builders licenses expenses	(358,015)
Loss on disposal of assets	(24,681)
	<hr/>
Total nonoperating (expenses)	(9,404,790)
	<hr/>
(Loss) before capital contributions	(57,394,057)
	<hr/>
Capital contributions	4,572,022
	<hr/>
Change in net position	(52,822,035)
	<hr/>
Total net position, July 1, 2020	980,552,135
	<hr/>
Total net position, June 30, 2021	\$927,730,100
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The notes to the financial statements are an integral part of this statement.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**STATEMENT OF CASH FLOWS**  
**For the Fiscal Year Ended June 30, 2021**

**CASH FLOWS FROM OPERATING ACTIVITIES**

Receipts from state of Minnesota and Minnesota Vikings	\$16,174,322
Receipts from events	3,780,091
Receipts from food and beverage commissions	6,786
Receipts from others	64,086
Payments for ticket sale refunds	(5,391,273)
Payments for employee services	(3,725,788)
Payments to suppliers and others	(11,303,456)
Payments for event and stadium operations	(3,783,643)
Net cash used for operating activities	<u>(4,178,875)</u>

**CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES**

Payments for stadium project and other activities	(10,132,118)
Net cash used for noncapital financing activities	<u>(10,132,118)</u>

**CASH FLOWS FROM CAPITAL ACTIVITIES**

Capital contributions received	3,395,582
Acquisition and construction of assets	(937,642)
Net cash provided by capital activities	<u>2,457,940</u>

**CASH FLOWS FROM INVESTING ACTIVITIES**

Proceeds from sales and maturities of investments	6,464,360
Purchase of investments	(1,499,550)
Interest on investments	43,980
Net cash provided by investing activities	<u>5,008,790</u>
Net decrease in cash and cash equivalents	(6,844,263)

Cash and cash equivalents, July 1, 2020	<u>56,367,208</u>
Cash and cash equivalents, June 30, 2021	<u>\$49,522,945</u>

**Reconciliation of operating (loss) to net cash provided by operating activities:**

Operating (loss)	<u>\$(47,989,267)</u>
Adjustments to reconcile operating loss to net cash used for operating activities:	
Depreciation expense	50,751,793
Change in assets and liabilities:	
(Increase) in accounts receivable	(4,895,325)
Decrease in prepaid items	82,183
(Decrease) in net pension liability and related deferred inflows and deferred outflows	(154,006)
Increase in salaries and compensated absences payable and accounts and other payables	20,398
(Decrease) in unearned revenues	(78,513)
(Decrease) in advanced ticket sales and deposits	(1,916,138)
Total adjustments	<u>43,810,392</u>
Net cash provided by operating activities	<u>\$(4,178,875)</u>

**Noncash investing, capital and financing activities:**

Accrued construction costs	\$1,705,320
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The notes to the financial statements are an integral part of this statement.

**I. Summary of significant accounting policies**

**A. Organization and reporting entity**

1. Organization

The Minnesota Sports Facilities Authority (Authority) was established pursuant to Minnesota Statutes, Section 473J.07, as amended, (Laws of Minnesota 2012, Chapter 299, Article 1, Section 11). The Authority is comprised of five commissioners: the chair and two commissioners appointed by the governor of Minnesota and two commissioners appointed by the mayor of the city of Minneapolis. Commissioners serve four-year terms beginning January 1. The chair serves at the pleasure of the governor. The board makes policies for the administration of the Authority and it appoints an executive director to act as the administrative head of the Authority. The executive director serves at the pleasure of the board, carries out the policies established by the board, directs business and administrative procedures, and recommends personnel to be appointed by the board.

The Authority was created to provide for the construction, financing, and long-term operation of U.S. Bank Stadium and the related stadium infrastructure as a venue for professional football and a broad range of other civic, community, athletic, educational, cultural and commercial activities.

2. Financial reporting entity

As defined by U.S. generally accepted accounting principles (GAAP), the financial reporting entity consists of a primary government, as well as its component units, which are legally separate organizations for which the officials of the primary government are financially accountable. Financial accountability is defined as:

- a. Appointment of a voting majority of the component unit's board and either (1) the ability to impose will by the primary government or (2) the possibility that the component unit will provide a financial benefit to or impose a financial burden on the primary government; or
- b. Fiscal dependency on the primary government.

Based upon the application of these criteria, the Authority has no component units. However, the Authority is a component unit of the state of Minnesota because the governor appoints three of the five board members and the state of Minnesota is responsible for the debt incurred for the Authority's share of the cost of construction of the stadium and stadium infrastructure.

**B. Basis of presentation and measurement focus**

1. Basis of presentation

The financial statements of the Authority have been prepared in conformity with GAAP as applied to government units in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted primary standard-setting body for establishing governmental accounting and financial reporting principles. Significant accounting policies of the Authority are described below.

The Authority reports its activities as a business-type activity. The operations of the Authority are accounted for in an enterprise fund which is a set of self-balancing accounts comprised of assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, and expenses. The fund is used to account for the operation of U.S. Bank Stadium and related stadium infrastructure. The financial statements include a statement of net position, a statement of revenues, expenses, and changes in net position, and a statement of cash flows. All assets, deferred outflows of resources, liabilities (whether current or noncurrent), and deferred inflows of resources are included on the statement of net position.

**I. Summary of significant accounting policies** (continued)

Reported net position is segregated into three categories: investment in capital assets, restricted, and unrestricted. The statement of revenues, expenses, and changes in net position presents increases (revenues) and decreases (expenses) in total net position.

2. Measurement focus and basis of accounting

The Authority's enterprise fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned, and expenses are recorded at the time liabilities are incurred, regardless of when the related cash flows take place.

**C. Assets, deferred outflows of resources, liabilities, deferred inflows of resources, and net position**

1. Cash and cash equivalents

The Authority has defined cash and cash equivalents as cash on hand, cash on deposit in demand deposit accounts, commercial paper, and short-term investments with original maturities of three months or less from the date of acquisition. Authority deposits are backed by a combination of Federal Deposit Insurance Corporation (FDIC) and a letter of credit from Federal Home Loan Bank for the account of U.S. Bank National Association, Cincinnati, Ohio for an amount of \$3 million. The letter of credit is irrevocable, unconditional, and nontransferable. Certain accounts are segregated and classified as restricted and may not be used except in accordance with contractual terms.

2. Receivables

a. Accounts and other receivables

Accounts and other receivables consist of estimates of amounts due for the operating payment from the Minnesota Vikings, commissions from Aramark, stadium event revenues from promoters, Net Operating Income shortfall payment from ASM Global, stadium builders licenses (SBLs) revenues, and other receivables. Effective July 31, 2014, the Authority entered into an Amended and Restated Purchase and Sale Agreement with Minnesota Stadium Funding Trust whereby the Authority agreed to sell its interest in stadium builders licenses (SBL) tranches of SBL revenues to Minnesota Stadium Funding Trust pursuant to SBL contracts. SBLs entitle the holder to buy season tickets to certain Minnesota Vikings games held at U.S. Bank Stadium and for a certain seat in the stadium. The Authority has recognized a receivable and revenue in accordance with GASB Statement No. 48, "Sales and Pledges of Receivables and Future Revenues and Intra-Entity Transfer of Assets and Future Revenues," as the transaction qualifies as a sale of receivables.

3. Prepaid items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in the financial statement. Prepaid items include insurance costs, and software and maintenance agreement costs. The cost of prepaid items is recorded as an expense when consumed rather than when purchased.

4. Prepaid project insurance

Prepaid project insurance consists of the prefunded loss reserve fund that was established at stadium construction inception. The insurance carrier for the owner controlled insurance program maintains the loss reserve fund. Insurance costs are expensed when incurred.

5. Capital assets

Capital assets include land, buildings, building equipment, land improvements, and equipment. Capital assets are defined

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**I. Summary of significant accounting policies** (continued)

by the Authority as assets with an individual or system cost of \$5,000 or more and an estimated useful life greater than three years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation. Costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

Capital assets are depreciated over their estimated useful lives using the straight-line method. Land is not depreciated. Estimated useful lives are as follows:

<b><u>Capital assets</u></b>	<b><u>Useful life</u></b>
Buildings	20 - 30 years
Building equipment	5 - 20 years
Land improvements	20 - 30 years
Equipment	3 - 30 years

6. Liabilities

a. Salaries and compensated absences payable

Salaries and compensated absences payable include salaries and benefits incurred and unpaid as of June 30, 2021. The Authority accrues vacation and sick leave when earned. Certain employees qualify for a vacation leave and a sick leave benefit paid at termination or retirement. The pay rate in effect at the end of the fiscal year and the employer's share of social security contributions are used to calculate compensated absences accruals at June 30.

b. Construction retainage payable

Construction retainage payable consists of costs incurred as of June 30, 2021 for stadium repairs. Construction retainage is released upon completion of the contractor's work.

c. Advanced ticket sales and deposits

Revenues related to advance ticket sales for events that have not yet occurred are deferred until the event has been held at U.S. Bank Stadium. U.S. Bank Stadium box office sells tickets through box office sales, Ticketmaster sales, and consignment sales. Consignment sales consist of tickets pulled in advance for the promoter. Consignment sales are considered advance ticket sales, as the promoter is obligated to pay for the tickets at settlement once the event has occurred. Deposits represent payments received from event organizers in advance of an event.

d. Restricted stadium builders licenses liability

Restricted stadium builders licenses liability consists of funds held at June 30, 2021 for the stadium builders licenses program.

e. Unearned revenues

Unearned revenues primarily consist of the unamortized amount of the capital investments from Aramark, Minnesota Vikings, and ASM Global and revenues received from the Minnesota Vikings in advance of the contractual time period.

7. Deferred outflows/inflows of resources

In addition to assets, the Statement of Net Position reports a separate section for deferred outflows of resources. This separate financial statement element represents a consumption of net position that applies to future periods and so will not



**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**I. Summary of significant accounting policies** (continued)

be recognized as an outflow of resources (an expense) until then. The amount recognized as deferred outflows of resources is related to pensions.

In addition to liabilities, the Statement of Net Position also reports a separate section for deferred inflows of resources. This separate financial statement element represents an acquisition of net position that applies to future periods and so will not be recognized as an inflow of resources (revenue) until that time. The amount recognized as deferred inflows of resources is related to pensions.

8. Net position

Net position represents the sum of total assets and deferred outflows of resources less the sum of total liabilities and deferred inflows of resources. At June 30, 2021 the Authority had three categories of net position: investment in capital assets, restricted and unrestricted.

- Investment in capital assets is the amount of net position representing capital assets net of accumulated depreciation.
- Restricted net position represents resources that have external restrictions imposed by creditors, grantors, contributors or laws or regulations of other governments or restrictions imposed by law through constitutional provisions or enabling legislation. This category represents resources that are restricted for future capital purchases.
- Unrestricted net position is the amount of net position that does not meet the definition of restricted or investment in capital assets.

9. Revenues and expenses

a. Operating and nonoperating revenues and expenses

Enterprise funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with an enterprise fund's principal ongoing operations. The principal operating revenues of the Authority's enterprise fund are: operating payments from the state of Minnesota and Minnesota Vikings, stadium operating revenues, and other revenues. Stadium operating revenues include: rent, service revenues, food and beverage, advertising, ticket rebates and facility fees, suite tickets, and other revenues.

Operating expenses include personal services, professional services, supplies, repairs and maintenance, rent, other expenses, stadium operating expenses, and depreciation on capital assets. Stadium operating expenses include operating and event expenses incurred by ASM Global to manage U.S. Bank Stadium including service expenses, compensation and benefits, contract services, general and administrative, operations, repairs and maintenance, operational supplies, insurance, and utilities. All revenues and expenses not meeting this definition and certain construction related activities are reported as nonoperating revenues and expenses.

**II. Detailed notes**

**A. Cash deposits with financial institutions**

Minnesota Statutes, Chapter 118A, require that all Authority deposits in excess of available federal deposit insurance be protected by a corporate surety bond or collateral security. An irrevocable standby letter of credit issued by a Federal Home Loan Bank is an allowable form of collateral. The statute further requires the total amount of collateral computed at its fair value shall be at least ten percent more than the amount on deposit at the close of the financial

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

**II. Detailed notes** (continued)

institution's banking day, except for irrevocable standby letters of credit, the amount of collateral shall be at least equal to the amount on deposit at the close of the financial institution's banking day. At June 30, 2021, the carrying amount of the Authority's combined demand deposit bank accounts was \$27,483,314. Bank balances were \$28,044,984 of which \$27,841,584 was invested in commercial paper, and \$203,400 was covered by federal depository insurance. At June 30, 2021 the balance in the money markets account was \$22,039,571 and the balance in the trust account was \$60.

**B. Cash and Cash equivalents**

Following is a summary of the carrying amount of cash and cash equivalents at June 30, 2021:

<b>Security Type</b>	<b>Credit Risk</b>	<b>Custodial Credit Risk</b>	<b>Maturities</b>	<b>Carrying Amount</b>	<b>% of Total Portfolio</b>
Cash and cash equivalents	(a)	(b)(c)	n/a	\$49,522,945	100%

- (a) Cash and cash equivalents include Commercial paper which has a AAA credit rating.
- (b) Individual bank balances less than or equal to \$250,000 are FDIC insured. Individual balances greater than \$250,000 are collateralized by the Authority holding a letter of credit from the Federal Home Loan Bank of Cincinnati for \$3 million.
- (c) Commercial paper and securities held in custody are in the Authority's name.

**C. Capital assets**

Capital asset activity for the year ended June 30, 2021 was as follows:

	<b>Balance July 1, 2020</b>	<b>Increases</b>	<b>Decreases</b>	<b>Balance June 30, 2021</b>
Capital assets, not being depreciated:				
Land	\$31,983,174	\$-	\$-	\$31,983,174
Construction in progress	<u>57,680</u>	-	<u>(57,680)</u>	-
Total capital assets, not being depreciated	<u>32,040,854</u>	-	<u>(57,680)</u>	<u>31,983,174</u>
Capital assets, being depreciated:				
Buildings	860,270,853	-	-	860,270,853
Building equipment	100,049,123	-	-	100,049,123
Land improvements	32,916,971	-	-	32,916,971
Equipment	<u>130,030,704</u>	<u>1,019,301</u>	<u>(37,522)</u>	<u>131,012,483</u>
Total capital assets, being depreciated	<u>1,123,267,651</u>	<u>1,019,301</u>	<u>(37,522)</u>	<u>1,124,249,430</u>
Less: accumulated depreciation for:				
Buildings	(115,375,342)	(28,678,552)	-	(144,053,894)
Building equipment	(27,905,814)	(7,055,373)	-	(34,961,187)
Land improvements	(6,550,509)	(1,633,711)	-	(8,184,220)
Equipment	<u>(51,609,145)</u>	<u>(13,384,157)</u>	<u>12,090</u>	<u>(64,981,212)</u>
Total accumulated depreciation	<u>(201,440,810)</u>	<u>(50,751,793)</u>	<u>12,090</u>	<u>(252,180,513)</u>
Total capital assets, being depreciated, net	<u>921,826,841</u>	<u>(49,732,492)</u>	<u>(25,432)</u>	<u>872,068,917</u>
Total capital assets, net	<u>\$953,867,695</u>	<u>(\$49,732,492)</u>	<u>(\$83,112)</u>	<u>\$904,052,091</u>

**III. Other information**

**A. Retirement plans**

Authority employees are covered by one of two Minnesota State Retirement System (MSRS) retirement plans.

1. Minnesota State Retirement System-State Employees Retirement Fund (SERF)

a. Plan Description

SERF is administered by the Minnesota State Retirement System (MSRS), and is established and administered in accordance with Minnesota Statutes, Chapters 352. SERF includes the General Employees Retirement Plan (General Plan), a multiple-employer, cost-sharing defined benefit plan. Certain employees of the Authority are covered by the General Plan. The General Plan provides retirement, disability, and death benefits to plan members and their beneficiaries. Employee and employer contributions were funded at 100.0 percent of the required contributions set by statute.

Minnesota Statutes, Section 352.04 requires that eligible employees contribute 6.0 percent of their total compensation to the fund. Participating employers are also required to contribute 6.25 percent to this fund. The Authority's contribution to the General Plan for the year ended June 30, 2021 was \$24,397. All active and deferred members are fully vested to the extent of their contributions plus interest at a rate of 6.0 percent through June 30, 2011, 4.0 percent through June 30, 2018, and 3.0 percent thereafter. For monthly retirement benefits, members hired before July 1, 2010, are vested after three years of covered service; members hired after June 30, 2010, are vested after five years of covered service. MSRS issues a publicly available financial report that may be obtained at [www.msrs.state.mn.us/financial-information](http://www.msrs.state.mn.us/financial-information); by writing to Minnesota State Retirement System, 60 Empire Drive, Suite #300, St Paul, Minnesota 55103 or by calling (651) 296-2761 or 1-800-657-5757.

b. Benefits provided

Retirement benefits can be computed using one of two methods: the Step formula and the Level formula. Members hired before July 1, 1989, may use the Step or Level formula, whichever is greater. Members hired on or after July 1, 1989, must use the Level formula. Each formula converts years and months of service to a certain percentage. Under the Step formula, members receive 1.20 percent of the high-five average salary for each of the first ten years of covered service, plus 1.70 percent for each year thereafter. It also includes full benefits under the Rule of 90 (age plus years of allowable service equals 90). The Level formula does not include the Rule of 90. Under the Level formula, members receive 1.70 percent of the high-five average salary for all years of covered service with full benefits at normal retirement age.

Annuitants receive post-retirement benefit increases of 1.0 percent through 2023, and 1.50 percent per year thereafter.

c. Pension liabilities, pension expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2021, the Authority reported a liability of \$159,380 for its proportionate share of MSRS' net pension liability. The net pension liability was measured at June 30, 2020, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The Authority's proportion of the net pension liability was based on the contributions received by MSRS during the measurement period July 1, 2019, through June 30, 2020, relative to the total employer contributions received from all of MSRS' participating employers. At June 30, 2020 the Authority's proportion was .012 percent, which was an decrease of .004 percent from its proportion measured as of June 30, 2019.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**III. Other information** (continued)

The following changes in actuarial assumptions affected the measurement of the total pension liability since the prior measurement date:

- The price inflation assumption was decreased from 2.50 percent to 2.25 percent.
- The payroll growth assumption was decreased from 3.25 percent to 3.00 percent
- Assumed salary increase rates were changed, resulting in proposed rates that average 0.25 percent less than the previous rates.
- Assumed rates of retirement were changed, resulting in new rates which are generally lower than the previous rates for years 1-5 and slightly higher thereafter.
- Assumed rates of termination were changed, resulting in new rates which are generally lower than the previous rates for years 1-5 and slightly higher thereafter.
- Assumed rates of disability were changed, resulting in fewer predicted disability retirements.
- The base mortality table for healthy annuitants and employees was changed from the RP-2014 table to the Pub-2010 General Mortality table, with adjustments. The base mortality table for disabled annuitants was changed from the RP-2014 Disabled Annuitant Mortality table to the Pub-2010 General/Teacher disabled annuitant mortality table, with adjustments.
- The percent married assumption for female members was changed from 65 percent to 60 percent.
- The assumed age difference was changed from three years younger for males to 2 years younger.
- The assumed number of married male new retirees electing the 50 percent and 100 percent Joint & Survivor options changed from 15 percent to 10 percent and from 30 percent to 65 percent, respectively. The assumed number of married female new retirees electing the 100 percent Joint & Survivor option changed from 30 percent to 40 percent. The corresponding number of married new retirees electing the Life annuity option was adjusted accordingly.

For the year ended June 30, 2021, the Authority recognized pension income of \$154,006 for its proportionate share of the MSRS-SERF pension expense. At June 30, 2021, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	<b>Deferred Outflows of Resources</b>	<b>Deferred Inflows of Resources</b>
Differences between expected and actual experience	\$2,861	\$1,636
Changes in assumptions	-	359,803
Difference between projected and actual investment earnings	7,601	-
Changes in proportion and differences between actual contributions and proportionate share of contributions	96,811	247,268
Contributions paid to MSRS subsequent to the measurement date	<u>24,397</u>	-
Total	<u>\$131,670</u>	<u>\$608,707</u>

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

---

**III. Other information** (continued)

Amounts reported as deferred outflows of resources related to pensions resulting from Authority contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ended June 30, 2022. Other amounts reported as deferred outflows and inflows of resources related to pensions will be recognized in pension expense/(income) as follows:

<b>Year ended</b> <b><u>June 30:</u></b>	<b>Pension</b> <b><u>Income</u></b>
2022	\$332,887
2023	133,921
2024	581
2025	<u>34,045</u>
Net pension income	<u>\$501,434</u>

d. Actuarial Assumptions

The Authority's net pension liability was measured as of June 30, 2020, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of that date. The total pension liability was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.25 percent per year
Active Member Payroll Growth	3.00 percent per year
Long-Term Expected Rate of Return	7.50 percent per year

Salary increases were based on service related rates. Mortality rates were based on Pub-2010 mortality tables using projection scale MP-2018. Actuarial assumptions are based on experience studies conducted every four years.

The Minnesota State Board of Investment (SBI) invests all state funds and manages the investments of MSRS. To match the long-term nature of pension obligations, SBI maintains a strategic asset allocation that includes allocations to public equity, fixed income, private markets, and cash. The long-term expected rate of return is based on an asset allocation completed by SBI in 2016. The SBI's long-term expected rate of return was determined using a building-block method. Best estimates of future real rates of return (expected returns, net of inflation) were developed for each asset class using both long-term historical returns and long-term capital market expectations from many investment management and consulting organizations. The asset class estimates and target allocations were combined to produce a geometric, long-term expected real rate of return for the portfolio. Inflation expectations were applied to derive the nominal rate of return for the portfolio.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**III. Other information** (continued)

The current SBI Target Asset Allocations and Long-Term Expected Real Rate of Return:

<b>Asset Class</b>	<b>Target Allocation</b>	<b>SBI's Long-term Expected Real Rate of Return (Geometric Mean)</b>
Domestic equity	35.5%	5.10%
International equity	17.5%	5.30%
Fixed income	10.0%	0.75%
Treasuries	10.0%	0.50%
Private markets	25.0%	5.90%
Cash	<u>2.0%</u>	0.0%
Total	<u>100%</u>	

e. Single discount rate

Projected benefit payments are discounted to their actuarial present values using a single discount rate. The single discount rate reflects the long-term expected rate of return on pension plan investments for the period in which assets are projected to be available to pay benefits, and a tax-exempt municipal bond rate based on an index of 20-year general obligations bonds with an average AA credit rating for the remaining years. The fiduciary net position of SERF was projected to be available to make all future benefit payments of current plan members through fiscal year 2120. Therefore, the discount rate is the long-term expected rate of return on pension plan investments, which was applied to all periods of projected benefit payments to determine the total pension liability. The discount rate used to measure the total pension liability was 7.50 percent and the municipal bond rate was 2.45 percent.

f. Sensitivity of the Authority's proportionate share of the net pension liability to changes in the discount rate

The following presents the Authority's proportionate share of the net pension liability, calculated using the current single discount rate of 7.50 percent, as well as what the Authority's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage-point lower (6.50 percent) or one percentage-point higher (8.50 percent) than the current rate:

	<b>1% Decrease in Discount Rate (6.50%)</b>	<b>Current Discount Rate (7.50%)</b>	<b>1% Increase in Discount Rate (8.50%)</b>
Authority's proportionate share of the net pension liability	\$378,314	\$159,380	(\$22,828)

Additional information related to the plan is presented in Required Supplementary Information (RSI) following the Notes to the Financial Statements.

2. Minnesota State Retirement System-Unclassified Employees Retirement Fund (UER)

a. Plan description and contributions

The MSRS-UER is a tax-deferred, defined contribution fund entirely composed of a single, multiple-employer defined

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**III. Other information** (continued)

contribution plan. Minnesota Statutes, Section 352D.01, authorized creation of this plan. Participation is limited to certain, specific employees of the State of Minnesota and various statutorily designated entities. The Authority’s Executive Director participates in the plan.

It is considered a money purchase plan, with participants vesting only to the extent of the value of their accounts (employee and employer contributions plus/minus investment gains/losses, less administrative expenses), but functions as a hybrid of a defined contribution plan and a defined benefit plan.

Minnesota Statutes, Section 352D.04, subdivision 2, requires a contribution rate of 6.0 percent of salary from participating employees. The employer contribution rate is 6.25 percent of salary. Employees of this plan also contribute to Social Security.

Participants in this plan are eligible to apply for the balance in their account after termination of public service. There is no minimum employment requirement to qualify for this lump-sum payment. Since contributions made to this plan are not taxed, participants pay taxes when funds are withdrawn and may be subject to a 10.0 percent penalty if funds are withdrawn in a lump sum before the member reaches age 59 ½. Monthly benefits are available to terminated participants at age 55 or later, regardless of the individual’s length of service. Participants age 55 or older may also apply for a portion of their account balance as a lump-sum payment and the remainder in lifetime, monthly benefits.

Retirement and disability benefits are available to some participants through conversion, at the participant’s option, to the General Plan provided the employee has at least ten years of allowable service in this plan and/or the General Plan if hired prior to July 1, 2010, or has no more than seven years of service if hired after June 30, 2010.

Employer contributions to MSRS-UWP which equaled the required contributions are:

<u>Year</u>	<u>Contributions</u>
2019	\$9,920
2020	\$10,939
2021	\$10,948

**B. Risk management**

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omission; work related injuries; and natural disasters. The Authority purchased insurance policies for the following exposures with the deductible or the amount of risk retention indicated in parenthesis: general liability (\$1,000 per claim for employee benefits only), excess liability (none), automobile/garage keepers liability (\$2,500 comprehensive deductible and \$500 collision deductible per auto), crime insurance (\$10,000), workers compensation (none), public officials and employee liability insurance (\$25,000), cyber/privacy liability (\$25,000 per claim), property (\$1,000,000 for snow, sleet, ice or hail perils and \$100,000 for all other perils), property insurance buy down deductible (\$500,000), and terrorism insurance (none).

The Authority had an Owner Controlled Insurance Program (OCIP) during construction of the stadium whereby the construction manager, all subcontractors and all direct contractors enrolled in this program for liability insurance coverage. This policy has a prefunded insurance loss reserve for claim and service fee expenses.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**III. Other information** (continued)

Within the past three fiscal years, settled claims have not exceeded commercial coverage.

**C. Operating leases**

On November 20, 2015, the Authority entered into a lease agreement to lease 35,860 square feet of space at a location adjacent to U.S. Bank Stadium plaza area. The lease period began March 1, 2016 and will expire upon the expiration of the stadium use agreement. The lease agreement requires an annual base rent amount of \$282,398, and provides for a fair market adjustment of the base rent on March 31, 2031, March 31, 2036, March 31, 2041, and March 31, 2046, subject to the terms of the agreement and agreement of the Authority. Rent expenses were \$282,398 for the year ended June 30, 2021.

<b><u>Fiscal Year(s)</u></b>	<b><u>Rent Expense</u></b>
2022	\$282,398
2023	\$282,398
2024	\$282,398
2025	\$282,398
2026	\$282,398
2027 – 2031	\$1,411,988
2032 – 2036	\$1,411,988
2037 – 2041	\$1,411,988
2042 – 2046	\$1,317,598

In accordance with the lease agreement, the landlord has the option to terminate the lease on the annual anniversary of the commencement date, March 1, 2016. If the landlord elects to terminate the lease, the landlord must reimburse the Authority for unamortized improvement costs, as defined by the lease agreement.

**D. Agreements**

1. Use agreement and football playing agreement

Effective November 22, 2013 the Authority and Minnesota Vikings Football Stadium, LLC entered into a long-term amended and restated stadium use agreement that grants the Team the right to use the stadium. The initial term of the agreement was from date of substantial completion of the stadium to the 30th National Football League (NFL) football season played by the Team in the stadium. As payment for its occupancy and use of the stadium, the Team is obligated to pay an annual operating cost payment and an annual capital cost payment as defined in the agreement. This agreement also requires the Authority to have sole responsibility for the operation, direction, maintenance, supervision, and management of the stadium and stadium infrastructure.

On February 19, 2016 the Authority entered into the Second Amended and Restated Stadium Use Agreement to incorporate the amendments into this agreement. This amended and restated use agreement superseded and replaced the prior agreements.

In addition to the use agreement the Authority and the Team entered into a long-term football playing agreement concerning the use of the stadium whereby the Team agreed to play home games during the NFL season at the stadium. This agreement terminates in conjunction with the termination of the amended and restated use agreement.



**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

---

**III. Other information** (continued)

2. Parking agreement

On February 10, 2014 the Authority entered into a parking agreement with Ryan Companies US, Inc. (Ryan) and the city of Minneapolis whereby the Authority owns the Downtown East Parking Ramp and the Mills Fleet Farm Parking Garage and Ryan operates the parking facilities for the first ten years. Since December 31, 2015 Ryan has managed both parking facilities. The revenues and expenses from the parking operation are not included in the Authority's statement of revenues, expenses and changes in net position.

3. Management and pre-opening services agreement

Effective August 22, 2014 the Authority entered into a management and pre-opening services agreement with a third party management company, SMG now known as ASM Global, who is responsible for managing, operating, maintaining and marketing U.S. Bank Stadium for ten years commencing with the stadium opening (operating period) with an option to extend the agreement for an additional five years. ASM Global is required to operate in accordance with certain policies of the Authority.

The agreement required ASM Global to pay the Authority \$2,750,000 for capital investment costs by April 1, 2016. On June 30, 2017 ASM Global contributed an additional \$250,000 for event marketing. The unamortized capital investment will be paid to ASM Global upon early termination of the agreement. The capital investment amount was deferred and will be recognized as revenue over the term of the agreement. The unamortized capital investment balance at June 30, 2021 was \$1,444,320.

The agreement also required ASM Global to guarantee \$6,750,000, increased by 2.0 percent each year, of net operating income (NOI) to the Authority for the first year of operations. In addition to the NOI guarantee of \$6,750,000, the Authority is entitled to a pro rata share of NOI above \$7,250,000, as defined by the agreement. The NOI guarantee for the fifth year of operations was \$7,163,154. The agreement assigns ASM Global agent rights to certain bank accounts held by the Authority in relation to stadium operations and payroll. All stadium operating revenues are required to be deposited to the stadium operating bank account.

On May 20, 2021 the Authority executed an amendment to the agreement to adjust revenue sharing and ASM Global's compensation, and to make other changes due to COVID-19 and its impact on stadium events. The parties agreed to the following: a reduction in the NOI guarantee of \$225,000 per year beginning with the current fiscal year and continuing through the end of the agreement, deferral of the NOI shortfall payment for years ending June 30, 2020, 2021, and 2022 until excess funds are paid to the Authority or the end of the agreement, annual management fee of \$350,000, which is increased by 2.0 percent a year beginning with the current fiscal year through the end of the agreement, and the term of the agreement was extended to June 30, 2032.

4. Food and beverage, catering and concession agreement

The Authority entered into a food and beverage, catering and concession agreement with Aramark Sports and Entertainment Services, LLC for the provision of premium food and beverage operations, catering services and concession services in the suites, the clubs, and the concession stands in the concourses and on the plaza. The ten-year agreement has a designated commission option which established the commission rates that would be paid by Aramark and it provided an option for the Minnesota Vikings to contribute to the required \$10 million capital investment. The Minnesota Vikings chose the option to contribute \$6.5 million to the capital investment, Aramark then contributed \$3.5 million in February 2016 to the capital

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**June 30, 2021**

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**III. Other information** (continued)

investment. This capital investment was a stadium project funding source for the purchase of concession equipment. The total capital investment of \$10 million was deferred and will be recognized as revenue over the 10-year term of the agreement. The unamortized capital investment will be paid to the Minnesota Vikings and Aramark upon early termination of this agreement. The unamortized capital investment balance at June 30, 2021 was \$5,088,710.

In addition to payment of commissions for food and beverage, catering and concession sales, Aramark is required to pay 2.50 percent of gross receipts to the Authority for deposit into the concession capital reserve account for future purchases.

5. Commemorative bricks program

The first \$1,600,000 of net proceeds from the sale of commemorative bricks has been restricted by the stadium development agreement for plaza improvements. Any net proceeds from the sale of commemorative bricks in excess of \$1,600,000 are designated to the stadium plaza improvements budget. Based on this restriction, cash related to the sale of commemorative bricks is shown as restricted assets of \$240,852 on the statement of net position for the year ended June 30, 2021.

**E. Construction commitments and contingencies**

The Authority had one construction contract that had commitments at June 30, 2021:

	<b><u>Spent to Date</u></b>	<b><u>Remaining Commitment</u></b>
Construction management services	\$21,165,618	\$842,967

The Authority did not accrue a liability for the outstanding issues and claims related to the design and construction of U.S. Bank Stadium plaza as it is not probable that a liability had been incurred as of June 30, 2021 and the amount of the liability could not be reasonably estimated. The Authority is contingently liable with respect to lawsuits and other claims that arise in the ordinary course of its operations. Although the outcome of these matters is not presently determinable, in the opinion of the Authority's management, the resolution of these matters will not have a material adverse effect on the Authority's financial condition.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**SCHEDULES OF REQUIRED SUPPLEMENTARY INFORMATION**  
**Last 10 Years<sup>1</sup>**

**Schedule of the Authority's Share of Net Pension Liability**  
**Minnesota State Retirement System - State Employees Retirement Fund**

<u>Fiscal Year</u>	<u>Authority's Proportion of the Net Pension Liability</u>	<u>Authority's Proportionate Share of the Net Pension Liability</u>	<u>Authority's Covered Payroll</u>	<u>Authority's Proportionate Share of the Net Pension Liability as a Percentage of its Covered Payroll</u>	<u>Plan Fiduciary Net Position as a Percentage of the Total Pension Liability</u>
2014	0.051%	\$827,002	\$1,303,478	63.45%	87.64%
2015	0.033%	\$507,998	\$874,171	58.11%	88.32%
2016	0.021%	\$2,603,765	\$563,727	461.88%	47.51%
2017	0.014%	\$1,038,507	\$383,628	270.71%	62.73%
2018	0.012%	\$162,375	\$367,562	44.18%	90.56%
2019	0.016%	\$225,096	\$494,074	45.56%	90.73%
2020	0.012%	\$159,380	\$380,884	41.84%	91.25%

The measurement date is June 30 of each year.

<sup>1</sup> This schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

<sup>2</sup> The amounts presented for each fiscal year were determined as of June 30.

**Schedule of Authority's Contributions**  
**Minnesota State Retirement System - State Employees Retirement Fund**

<u>Fiscal Year</u>	<u>Contractually Required Contribution</u>	<u>Contributions in Relation to the Contractually Required Contribution</u>	<u>Contribution Deficiency (excess)</u>	<u>Authority's Covered Payroll</u>	<u>Contributions as a Percentage of Covered Payroll</u>
2014	\$48,519	\$48,519	\$-	\$928,080	5.23%
2015	\$40,403	\$40,403	\$-	\$735,734	5.49%
2017	\$36,066	\$36,066	\$-	\$638,223	5.65%
2018	\$20,216	\$20,216	\$-	\$367,562	5.50%
2019	\$29,089	\$29,089	\$-	\$494,074	5.89%
2020	\$23,805	\$23,805	\$-	\$380,884	6.25%
2021	\$24,397	\$24,397	\$-	\$390,352	6.25%

<sup>1</sup> This schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

<sup>2</sup> The amounts presented for 2014 and 2015 were determined as of December 31.

<sup>3</sup> The amounts presented for 2017 are for the 18-month fiscal period from January 1, 2016 through June 30, 2017.

<sup>4</sup> The amounts presented for 2018, 2019, 2020, and 2021 were determined as of June 30.



# STATISTICAL SECTION

The Statistical Section provides financial statement users with additional historical perspective, context, and detail to assist in using the information in the financial statements, including the accompanying notes.



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**

## **LIST OF STATISTICAL TABLES**

### **1.0 FINANCIAL TRENDS**

This information is intended to assist users in understanding and assessing how the Authority's financial position has changed over time. There are two tables presented in this section.

Table 1.1 Net Position by Component

Table 1.2 Changes in Net Position

### **2.0 REVENUE CAPACITY**

This information is intended to assist users in understanding and assessing the factors affecting the Authority's ability to generate its own-source revenues. Only one table is presented in this section.

Table 2.1 User Fee Revenues by Source

### **3.0 DEMOGRAPHIC AND ECONOMIC INFORMATION**

This information is intended to assist users in understanding the socioeconomic environment within which the Authority operates and to provide information that facilitates comparisons of financial statement information over time. There are two tables presented in this section.

Table 3.1 Demographic and Economic Statistics

Table 3.2 Principal Employers in Minnesota

### **4.0 OPERATING INFORMATION**

This information is intended to provide contextual information about the Authority's operations and resources to assist readers in using financial statement information to understand and assess the Authority's employment. There is one table presented in this section.

Table 4.1 Full-Time Employees by Department

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**Net Position by Component**  
**Last Nine Fiscal Years**

**Table 1.1**

<u>Fiscal Period</u>	<u>Investment in Capital Assets</u>	<u>Restricted</u>	<u>Unrestricted</u>	<u>Total Net Position</u>
2021	\$904,052,091	\$19,447,786	\$4,230,223	\$927,730,100
2020	953,867,695	21,845,565	4,838,875	980,552,135
2019	1,000,408,761	3,845,171	3,492,274	1,007,746,206
2018	1,044,474,586	5,993,494	(628,667)	1,049,839,413
2017	1,090,575,542	-	1,690,775	1,092,266,317
2015	907,139,710	-	7,910,770	915,050,480
2014	389,507,399	-	16,692,006	406,199,405
2013	52,256,276	-	24,144,345	76,400,621
2012	15,497,844	-	12,080,223	27,578,067

1 The Authority began operations on August 1, 2012 and net position for 2012 is reported as of December 31, 2012, for the five-month period then ended.

2 Net position for 2013, 2014, and 2015 is reported as of December 31 of each year.

3 The Authority changed its year-end from December 31 to June 30 and net position for 2017 is reported as of June 30, 2017, for the 18-month fiscal period then ended.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**Changes in Net Position**  
**For the Last Nine Fiscal Years**

**Table 1.2**

	2021	2020	2019	2018	2017	2015	2014	2013	2012
Operating revenues:									
Operating payments from State of Minnesota and Minnesota Vikings	\$16,185,325	\$15,907,958	\$15,569,573	\$15,146,301	\$20,910,210	\$-	\$-	\$-	\$-
Stadium operating revenues	2,811,521	14,142,738	30,897,106	29,656,584	23,589,302	-	-	-	-
Concessions	-	-	-	-	-	-	-	9,438,927	8,479,625
Admission tax	-	-	-	-	-	-	-	4,276,114	4,098,350
Rent	-	-	-	-	-	-	-	4,810,944	4,068,914
Charges for services	-	-	-	-	-	-	13,067	1,501,944	908,813
Other	2,256,361	2,022,141	1,390,377	94,107	1,779,062	44,993	45,816	516,027	336,159
Parking operations and related revenues	-	-	-	-	-	524,455	405,166	-	-
Total operating revenues	21,253,207	32,072,837	47,857,056	44,896,992	46,278,574	569,448	464,049	20,543,956	17,891,861
Operating expenses:									
Concession costs	-	-	-	-	-	-	221,220	5,072,396	4,101,323
Tenants share of concession receipts	-	-	-	-	-	-	-	1,244,224	1,309,240
Facilities cost credit	-	-	-	-	-	-	-	3,653,703	3,704,030
Personal services	604,003	660,059	361,383	560,909	1,611,570	1,057,640	1,841,609	2,623,548	1,085,418
Professional services	1,450,545	1,385,177	1,224,722	1,795,052	2,797,081	865,679	616,112	981,614	922,956
Contractual services	-	-	-	-	-	-	68,521	1,711,276	1,137,579
Supplies, repairs and maintenance	1,191,647	920,323	910,439	1,268,687	1,256,214	273,015	214,056	685,645	470,478
Utilities	-	-	-	-	-	-	96,842	3,148,122	1,436,919
Rent	286,957	800,699	796,939	746,505	1,432,607	171,462	172,210	-	-
Insurance	-	-	-	-	-	58,518	113,373	856,543	367,127
Parking operations	-	-	-	-	-	235,013	719,573	-	-
Event costs	-	-	-	-	-	-	-	673,132	388,508
Miscellaneous/other	588,778	311,155	803,290	3,203,500	901,419	294,954	203,832	327,711	303,098
Stadium operating expenses	14,368,751	25,106,754	44,338,597	37,417,765	32,143,313	-	-	-	-
Depreciation	50,751,793	50,795,764	50,675,172	50,459,104	51,313,184	318,463	292,293	4,250,905	1,898,121
Total operating expenses	69,242,474	79,979,931	99,110,542	95,451,522	91,455,388	3,274,744	4,559,641	25,228,819	17,124,797
Total operating income (loss)	(47,989,267)	(47,907,094)	(51,253,486)	(50,554,530)	(45,176,814)	(2,705,296)	(4,095,592)	(4,684,863)	767,064
Nonoperating revenues (expenses)	(9,404,790)	(8,052,434)	2,088,342	1,664,664	(1,652,928)	(327,314)	1,765,515	993,582	70,645
Income (loss) before capital contributions	(57,394,057)	(55,959,528)	(49,165,144)	(48,889,866)	(46,829,742)	(3,032,610)	(2,330,077)	(3,691,281)	837,709
Capital contributions	4,572,022	28,765,457	7,071,937	6,462,962	224,045,579	511,883,685	334,047,793	52,513,835	2,546,938
Change in net position	\$(52,822,035)	\$(27,194,071)	(\$42,093,207)	(\$42,426,904)	\$177,215,837	\$508,851,075	\$331,717,716	\$48,822,554	\$3,384,647

1 The Authority began operations on August 1, 2012 and net position for 2012 is reported as of December 31, 2012, for the five-month period then ended.

2 Net position for 2013, 2014, and 2015 is reported as of December 31 of each year.

3 The Authority changed its year-end from December 31 to June 30 and net position for 2017 is reported as of June 30, 2017, for the 18-month fiscal period then ended.

Unaudited

Source: Authority Finance department



**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**User Fee Revenues by Source**  
**For the Last Nine Fiscal Years**

**Table 2.1**

<b>Fiscal Period</b>	<b>Operating Payments</b>	<b>Stadium Operating Revenues</b>	<b>Concessions</b>	<b>Admission Tax</b>	<b>Rent</b>	<b>Parking Operations</b>	<b>Charges for Services</b>	<b>Other</b>
2021	\$16,185,325	\$2,811,521	\$-	\$-	\$-	\$-	\$-	\$2,256,361
2020	15,907,958	14,142,738	-	-	-	-	-	2,022,141
2019	15,569,573	30,897,106	-	-	-	-	-	1,390,377
2018	15,146,301	29,656,584	-	-	-	-	-	94,107
2017	20,910,210	23,589,302	-	-	-	-	-	1,779,062
2015	-	-	-	-	-	524,455	-	44,993
2014	-	-	-	-	-	405,166	13,067	45,816
2013	-	-	9,438,927	4,276,114	4,810,944	-	1,501,944	516,027
2012	-	-	8,479,625	4,098,350	4,068,914	-	908,813	336,159

1 The Authority began operations on August 1, 2012 and revenues by source for 2012 are reported as of December 31, 2012, for the five-month period then ended.

2 Revenues by source for 2013, 2014, and 2015 are reported as of December 31 of each year.

3 The Authority changed its year-end from December 31 to June 30 and revenues by source for 2017 are reported as of June 30, 2017, for the 18-month fiscal period then ended.

4 Operating payments include payments from the State of Minnesota and the Minnesota Vikings for U.S. Bank Stadium

5 Stadium operating revenues include all revenues from U.S. Bank Stadium operations

6 Concessions include Metrodome food and beverage concession revenues

7 Admission tax includes 10% tax assessed on all ticket sales at Metrodome

8 Rent includes 9.5% rental fee on Minnesota Vikings ticket sales and \$500 hourly rental fees for other Metrodome events

Unaudited

Source: Authority Finance department

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**Demographic and Economic Statistics**  
**Last Ten Calendar Years**

**Table 3.1**

<b>Fiscal Year</b>	<b>Population</b> <sup>(1,3)</sup>	<b>Personal Income (In Millions)</b> <sup>(1,3)</sup>	<b>Per Capita Income</b> <sup>(1,3)</sup>	<b>Unemployment Rate</b> <sup>(2)</sup>
2011	3,389,448	\$163,306	\$48,181	6.3%
2012	3,422,542	173,992	50,837	5.5%
2013	3,458,513	175,414	50,719	4.8%
2014	3,491,838	186,385	53,377	4.0%
2015	3,518,252	195,613	55,599	3.5%
2016	3,551,036	201,427	56,723	3.6%
2017	3,600,618	215,087	59,736	3.3%
2018	3,614,162	227,292	62,889	2.8%
2019	3,640,043	233,890	64,255	3.0%
2020	3,640,043	233,890	64,255	4.5%

Unaudited

Sources:

1 U.S. Commerce Department and Bureau of Economic Analysis for the Minneapolis-St. Paul Metropolitan Statistical Area.

2 State of Minnesota, Department of Employment and Economic Development (Seven -county area)

3 2020 data not available at time of report.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**Principal Employers in Minnesota**  
**Current Year and Nine Years Ago**

**Table 3.2**

*Number of Minnesota Only Employees in thousands (except percentage)*

<b>Employer</b>	<b>2020</b>			<b>2010</b>		
	<b>Employees</b>	<b>Rank</b>	<b>Percentage of Total Employment</b>	<b>Employees</b>	<b>Rank</b>	<b>Percentage of Total Employment</b>
State of Minnesota	56	1	3.03%	56	1	3.24%
Mayo Clinic	45	2	2.44%	39	2	2.25%
United States Federal Gov't	35	3	1.89%	34	3	1.96%
Fairview Health Services	33	4	1.79%	20	8	1.16%
Target Corporation	31	5	1.68%	31	4	1.79%
Allina Health System	29	6	1.57%	23	6	1.33%
University of Minnesota	27	7	1.46%	25	5	1.44%
HealthPartners Inc.	25	8	1.35%	-	-	-
United Health Group, Inc.	18	9	0.97%	-	-	-
Wells Fargo Minnesota	18	10	0.97%	20	9	1.16%
Wal-Mart Stores, Inc.	-	-	-	20	7	1.16%
3M Co.	-	-	-	15	10	0.87%
<b>Total</b>	<b>317</b>		<b>17.15%</b>	<b>283</b>		<b>16.36%</b>

Unaudited

Source: Metropolitan Council Comprehensive Annual Financial Report 12/31/2020-Minneapolis/St. Paul Business Journal July 13, 2020 and Business Journal Book of Lists, December 25, 2011.

Note: Available list covers employment for entire State of Minnesota.

Walmart was not included because it declined to provide data for 2020.

**MINNESOTA SPORTS FACILITIES AUTHORITY**  
**Full-Time Employees by Department**  
**Last Nine Fiscal Years**

**Table 4.1**

<b>Fiscal Year</b>	<b>Administrative</b>	<b>Building Maintenance</b>	<b>Security</b>	<b>Total</b>
2021	4	-	-	4
2020	4	-	-	4
2019	4	-	-	4
2018	5	-	-	5
2017	5	-	-	5
2015	8	-	-	8
2014	10	-	-	10
2013	8	11	2	21
2012	7	11	2	20

- 1 The Authority began operations on August 1, 2012 and full-time employees by department for 2012 are reported as of December 31, 2012, for the five-month period then ended.
- 2 Employees by department for 2013, 2014, and 2015 are reported as of December 31 of each year.
- 3 The Authority changed its year end from December 31 to June 30 and employees by department for 2017 are reported as of June 30, 2017 for the 18-month fiscal period then ended.

Unaudited  
Source: Authority Finance department



**MINNESOTA  
SPORTS FACILITIES  
AUTHORITY**



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